This presentation premiered at WaterSmart Innovations

watersmartinnovations.com





Where are the applications?

Changing characteristics of rebate program participants in Austin over 10 years

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Austin's Water Supply

Lake Travis and Lake Buchanan



Drought of 2011-2016





Water Conservation Team Efforts During Drought



Enforcement

- Watering restrictions
- 24-hour patrol
- Code changes (pressure washing, misters, etc.)

Rebate Programs

- Washing Machines
- Efficient Toilets
- Outdoor Landscape (Landscape conversion, rainbarrels/cisterns landscape maintenance)
- Irrigation



Public Information Team Efforts During Drought



Media Blasts

- Radio
- TV
- Internet (social media, adverts, etc.)
- Signs and Publications
 - Neighborhood Newsletters
 - City Newsletters and Bill Inserts
 - City Wide Newspapers
 - Bus Wraps



Studied Rebate Programs



- The WaterWise Landscape Rebate Program
 - Convert turf grass to low-water use plant beds
 - Use xeriscaping techniques to ensure supplemental watering is kept to a minimum
 - \$25 (now \$35) for every 100 square feet converted



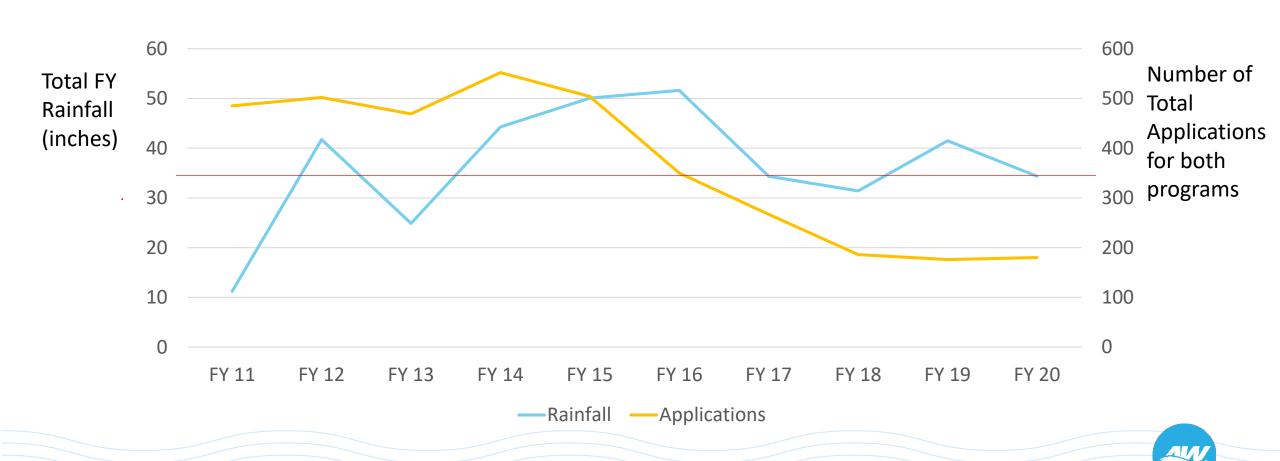
Studied Rebate Programs



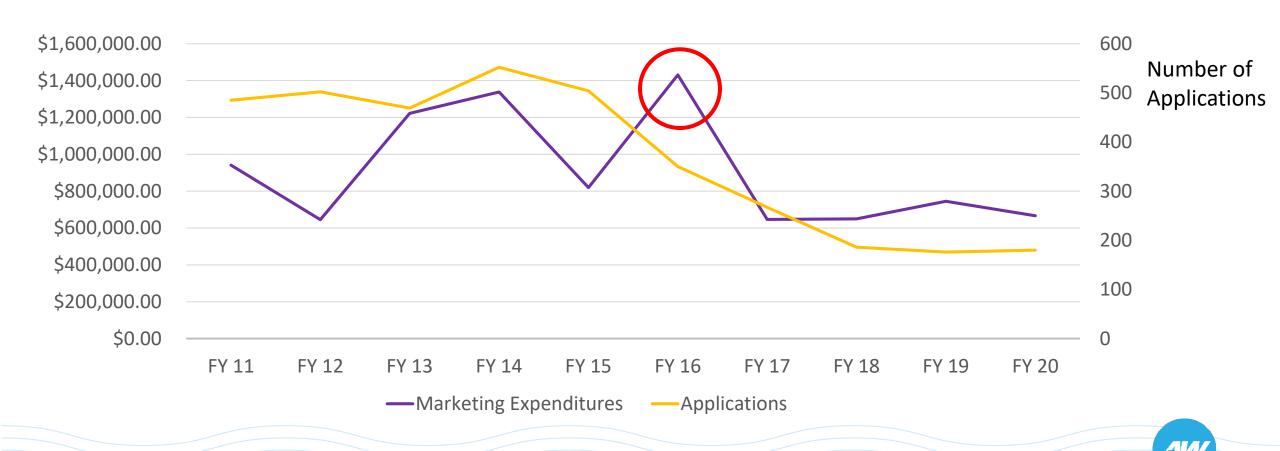
- The Rainwater Harvesting Program
 - \$.50/gallon for gravity release tanks
 - \$1.00/gallon for pressurized systems
 - RPZ Requirement
 - Even if not connected to city supply line



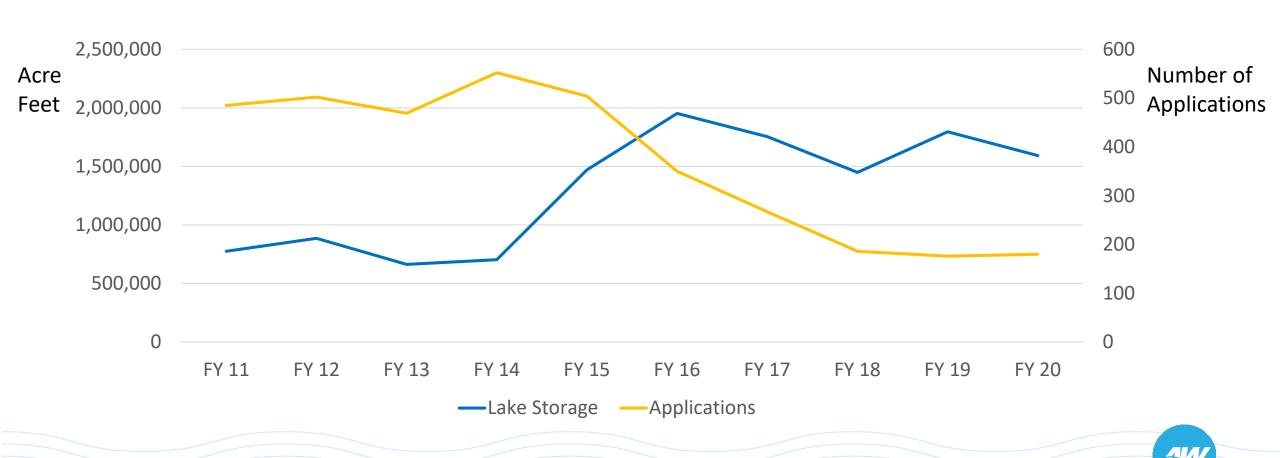
Rainfall and Applications



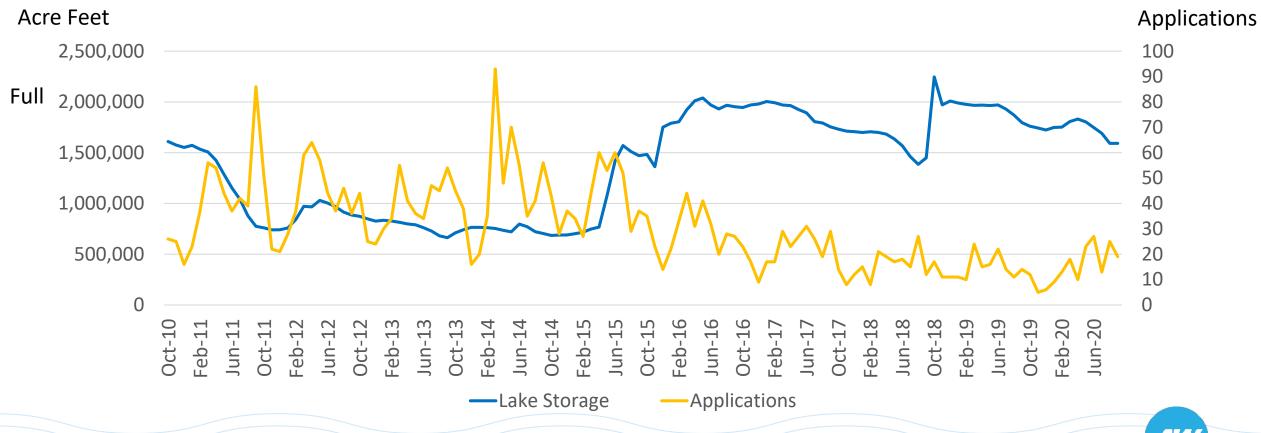
Marketing Expenditures and Applications



Lake levels and Applications



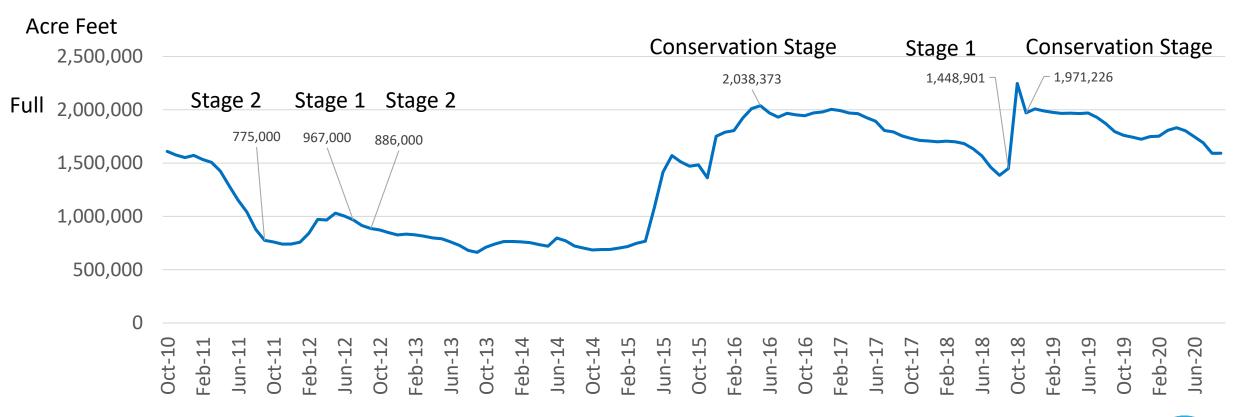
Monthly Lake Levels and **Applications**





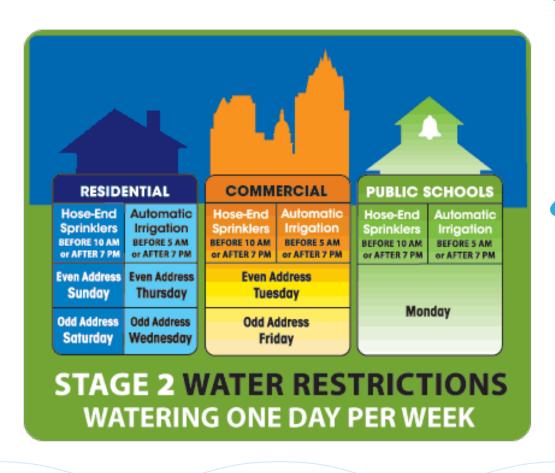
Number of

Monthly Lake Levels and Watering Restrictions





Other Possible Factors



- Stage 2" fear increased participation
- Market Saturation
 - Similar to indoor rebates
 - We have reached everybody who is interested/has the resources
- Rebate amount too small considering:
 - Time
 - Money
 - Requirements

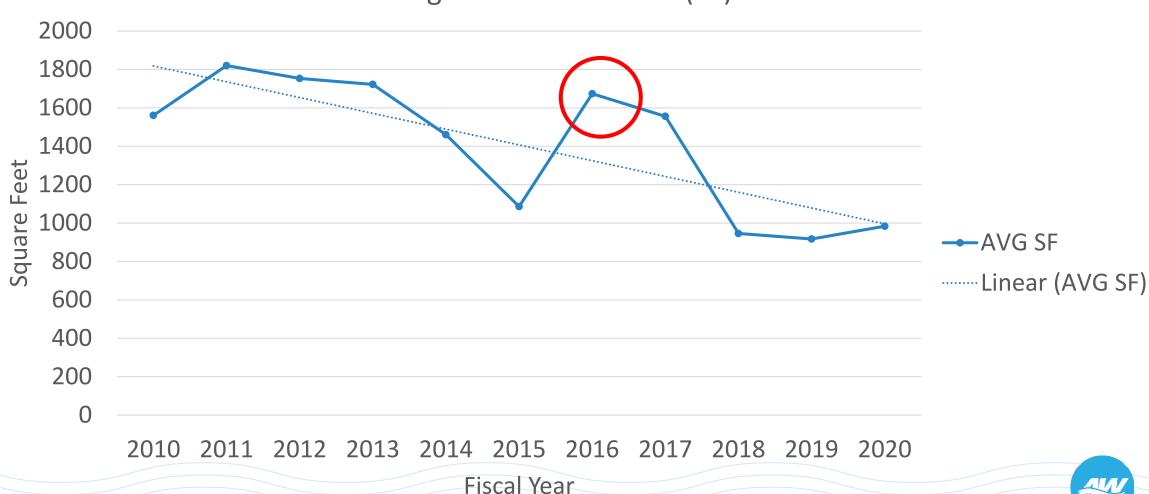




Quantitative **Trends**

WaterWise Landscape Program Average **Conversion Area**

Average Conversion Area (SF)

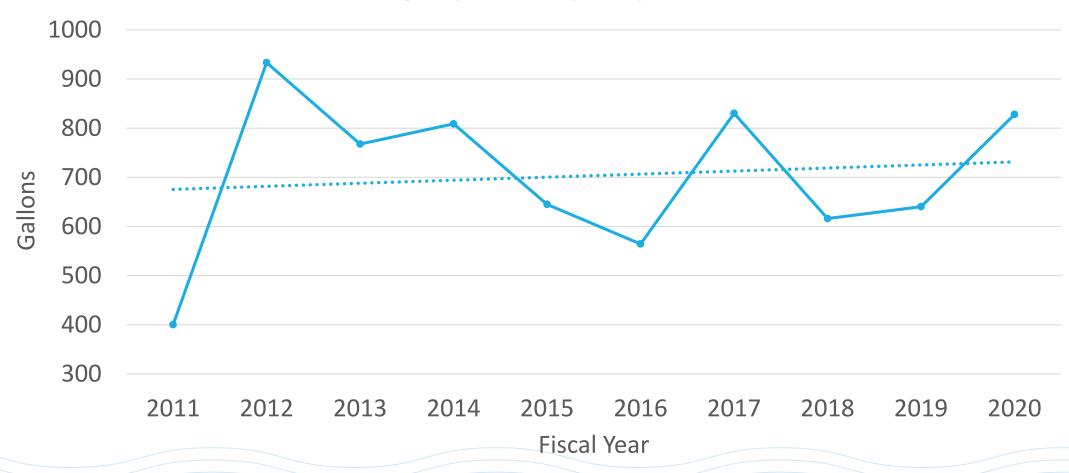




Quantitative Trends

 Rainwater Harvesting Program Average Capacity

Average System Capacity (Gallons)

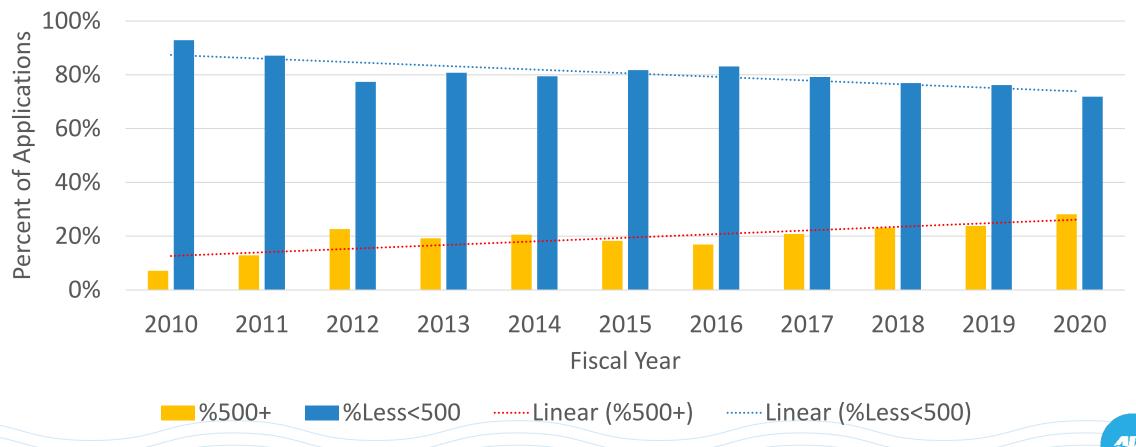




Quantitative Trends

Rainwater Harvesting Program500gal and above vs below 500gal

Small Systems vs Large Systems





In Conclusion



- Rainfall had little effect on application submittals
- Marketing expenditures were closely related to application submittals but does not explain 2016 decrease
- Lake levels showed closest relation to application submittals
 - Customers are not concerned about conservation when levels are normal
- An increase in rainwater harvesting capacity makes up for low application numbers



Moving Forward



- Revisions to Rebates?
 - Increase rebate amounts
 - Create new rebates
 - Current lake level graphics on Water Conservation Rebates webpage
- Create Residential Landscape
 Ordinance
 - Soil Requirements
 - Limited turf area
 - Limited Irrigation area



Thank you

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