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Advancing Sustainable Landscapes on Commercial and Industrial Properties in the *Santa Ana River Watershed*

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About the Pacific Institute

Mission

The Pacific Institute creates and advances solutions to the world's most pressing water challenges.

Vision

We envision a world in which society, the economy, and the environment have the water they need to thrive now and in the future.



Pacific Institute & CEO Water Mandate



Presentation Overview

- Project Overview
- Phase 1 Results
- Phase 2 Activities



Project Overview

Objective: Implement sustainable landscape practices on commercial and industrial properties across the Santa Ana River Watershed.

Phase 1 (complete): Identify potential water-related benefits across the watershed, as well as motivations and barriers for greater uptake.

Phase 2 (current): Work with business to provide tools and resources - such as information on project benefits, incentive programs, and financing options - to advance adoption of sustainable landscape practices.

1. Turf Replacement



2. Bioswales and Rain Gardens



3. Permeable Pavement



4. Green Roofs



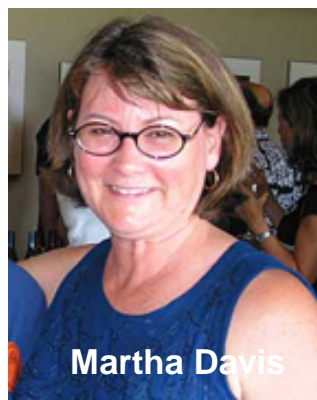
5. Rain Tanks and Cisterns

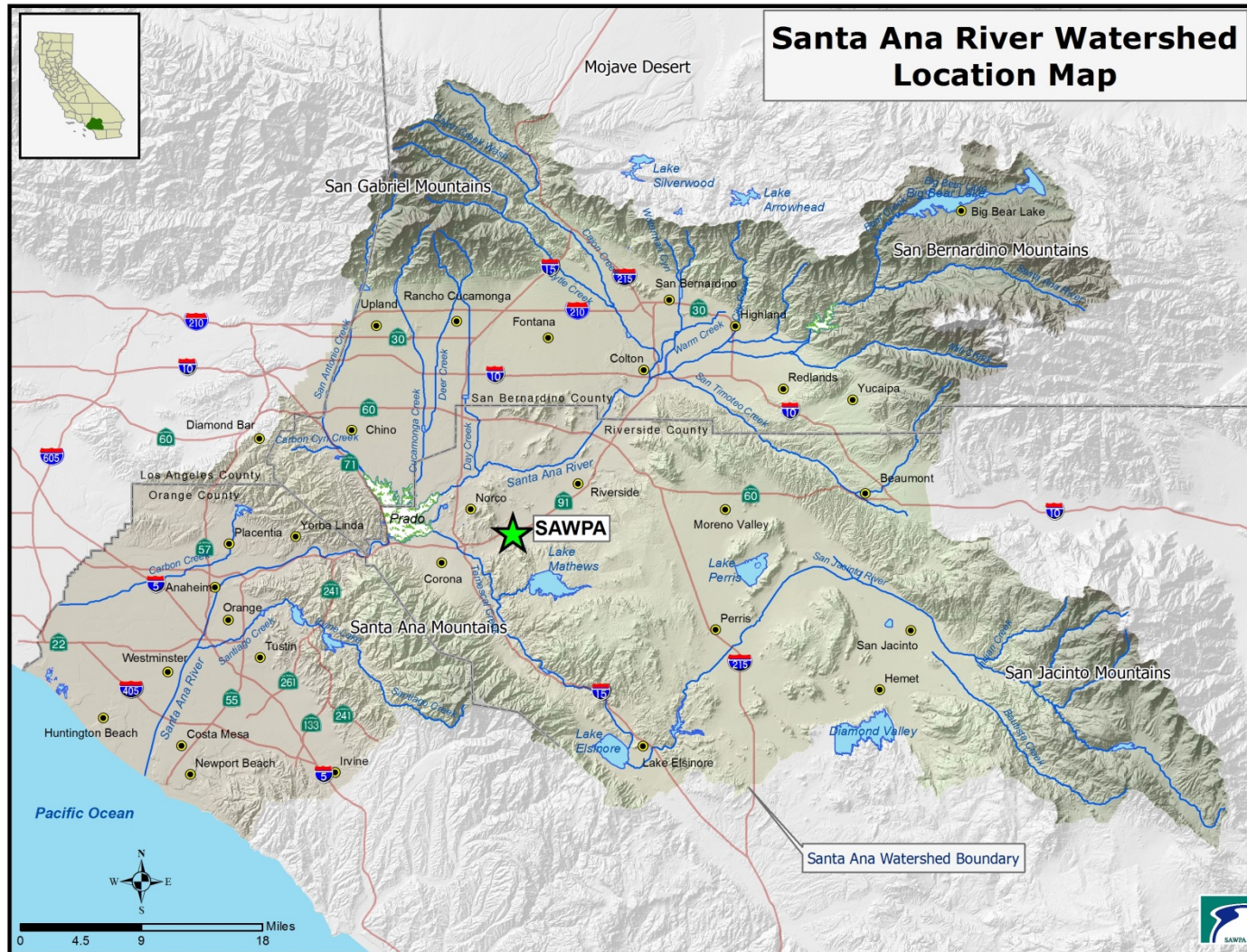


Project Team



The CEO Water Mandate





Sustainable Landscapes Defined

Key elements of sustainable landscapes include:

- Healthy, living soils
- Climate-appropriate plants
- Rain as a resource
- Efficient irrigation



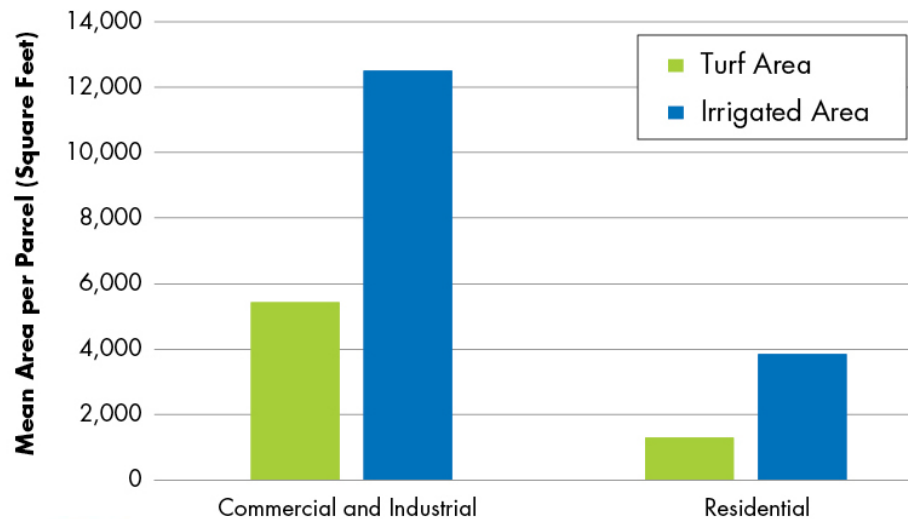
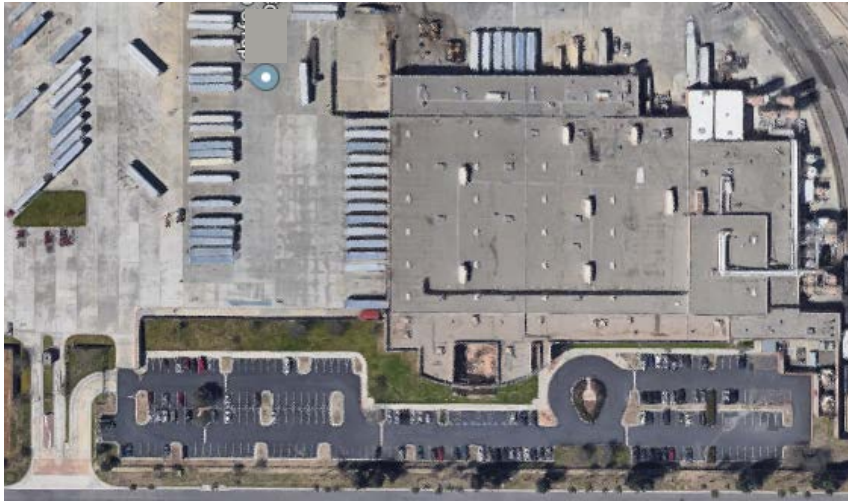
Benefits of Sustainable Landscapes

Sustainable landscapes provide multiple benefits, to the site and the surrounding community.

- Save water
- Reduce water pollution
- Reduce flooding
- Recharge groundwater
- Save energy and reduce GHGs
- Improve employee productivity and satisfaction
- Enhance site/community aesthetics
- Create urban habitat

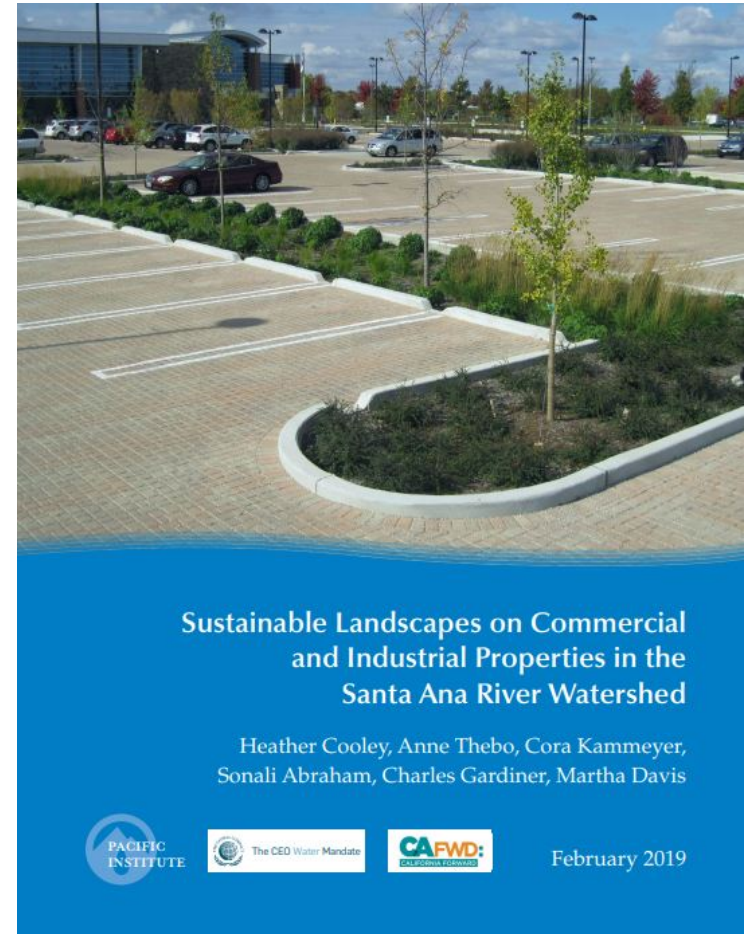


Why CI Properties?



Phase 1: Research Questions

1. What is the opportunity in the Santa Ana River Watershed?
2. What motivates the business community?
3. What are barriers to widespread adoption, and how do we overcome them?



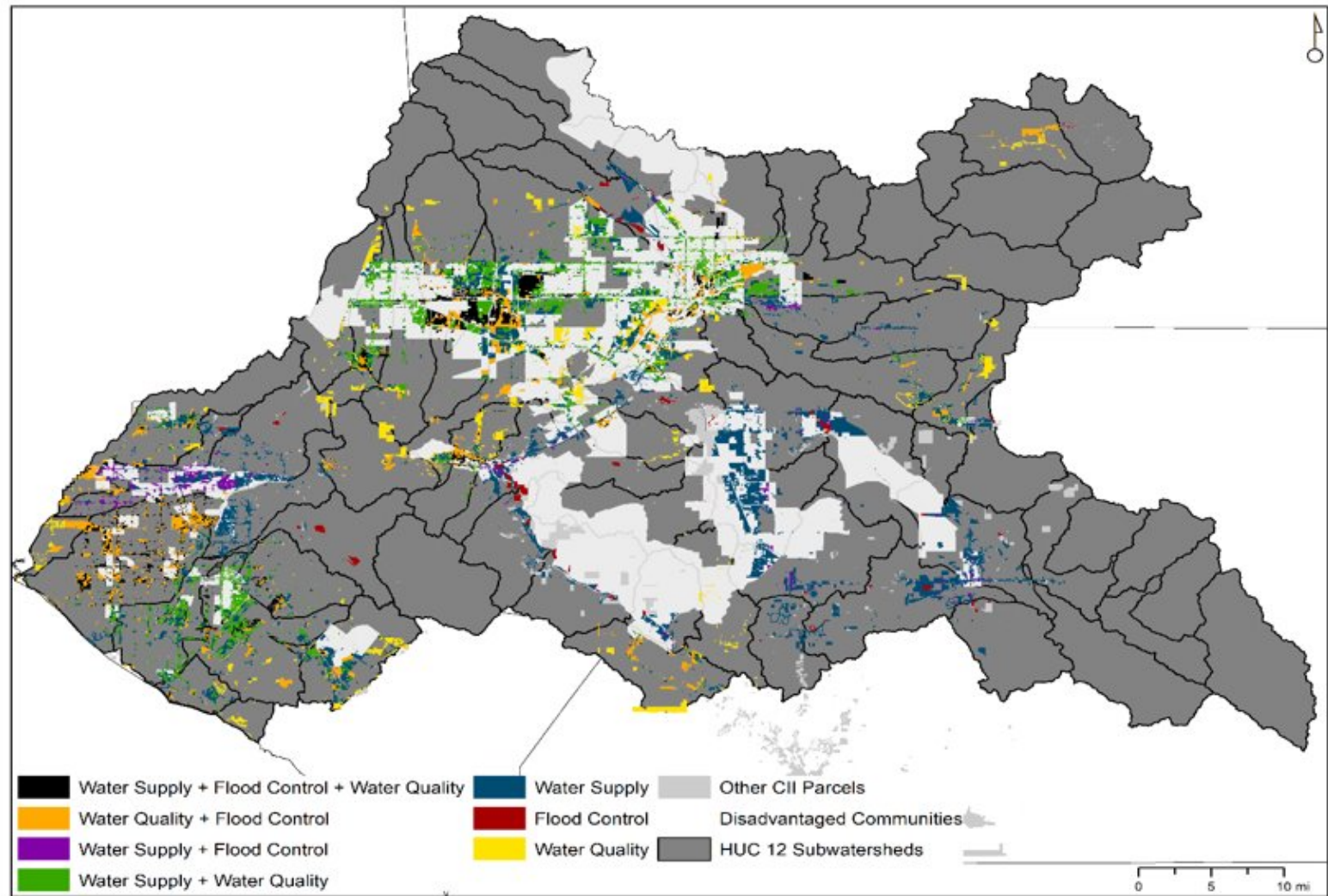
<https://pacinst.org/publication/sustainable-landscapes-santa-ana-river/>

Magnitude of Opportunity

Commercial and Industrial Parcels and Area by Benefit Category

Benefit Category	Number of CI Parcels	CI Area (million ft ²)	% of CI Area
Water Supply, Water Quality, and Flood Risk Management	15,056	1,789	20
Water Quality and Flood Risk Management	373	30	<1
Water Supply and Flood Risk Management	7,145	1,038	12
Water Supply and Water Quality	35,854	3,436	38
Water Supply	12,364	1,705	19
Flood Risk Management	228	20	<1
Water Quality	2,410	181	2
TOTAL (CI Parcels)	78,196	8,928	91

Opportunity Mapping



Business Motivations

Businesses have varied motivations for transforming their landscapes:

- Financial savings
- Corporate sustainability goals
- Reputation and public perception
- Social responsibility



Barriers to Adoption

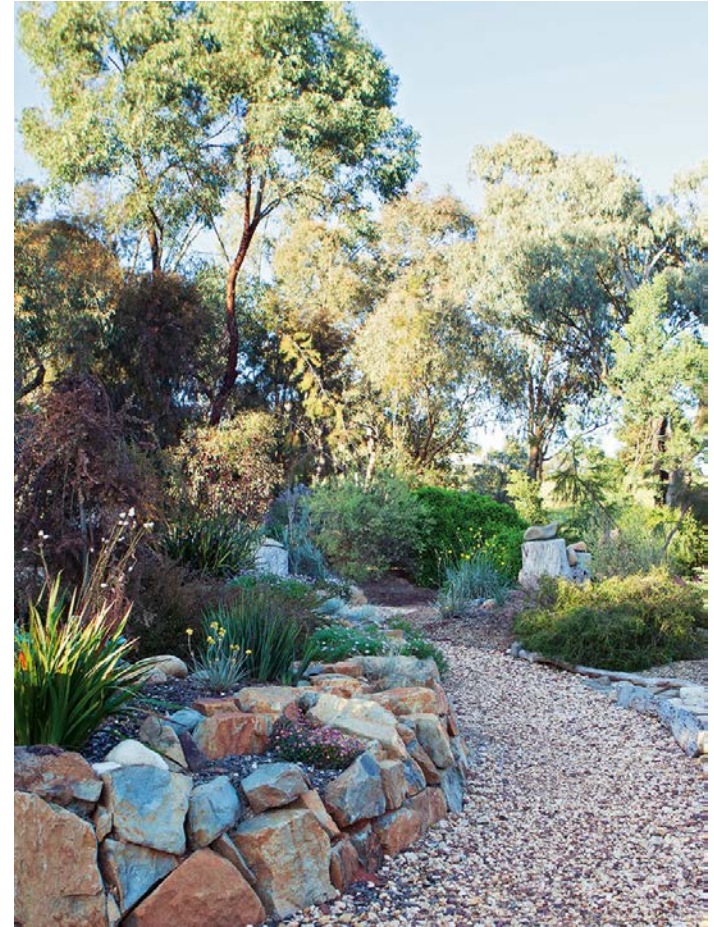
- Project benefits not fully understood and are distributed among multiple parties.
- Few financial incentives for benefits.
- Business community often unaware of available rebates.
- Lack of established relationships between water utilities and businesses.
- Decision-making processes complex and varied.
- Specialized knowledge to properly install and maintain landscapes.

Recommendations to Overcome Barriers

- Develop resources for businesses, using language and examples that resonate with them.
- Foster long-term relationships between water managers and businesses.
- Coordinate policies and programs across the watershed.
- Develop appropriate and targeted incentive programs and policies.

Phase 2: Activities

1. Recruit businesses.
2. Conduct site assessments.



Phase 2: Site Assessments

SITE PHOTOS



AREA 1B



AREA 1A

SITE CONDITIONS

AREA 1

		key			key
DRAINAGE & GRADING			PLANTING		
Schematic provided? (Y/N)	N		Plant type		
Where does stormwater flow?			Turf	X	A
Visible stormdrains (catch basin)			High water-use plants	X	
Planter drains			Medium water-use plants		
Swale, concrete			Low water-use plants	X	
Swale, vegetated			California native plants		
Swale, cobble			Trees	X	
Hidden / built-in gutters to stormdrain			Visual appearance		
Building gutters to impermeable surface			Overgrowth		
Building gutters to planted area			Healthy growth	X	
Area drains in hardscape			Wilted	X	
Soil compacted? (Y/N)	N		Yellowing		
HARDSCAPE			Dead		
Continuous concrete or asphalt	X		Brown patches	X	
Gravel, DG, cobblestone, other			Moss		
IRRIGATION			MAINTENANCE		
Schematic provided? (Y/N)	N		Use of pesticides? (Y/N)	Y	
Spray	X		Use of herbicides? (Y/N)	Y	
Drip			Regular manicuring required? (Y/N)	Y	B
Rotors			Mulch present? (Y/N)	X	C
Recycled water? (Y/N)	Y		Man-hours spent per week on maintenance (per owner)		
Visible breakage? (Y/N)	N		NOTES		
Overwatering (soggy underfoot)? (Y/N)	N		Red Apple (Apetinia cordifolia) is		D
Visible ponding? (Y/N)	N		invasive in neighboring Los Angeles		
Dry spots? (Y/N)	N		County. Use with caution.		
			No shade trees present over benches.		

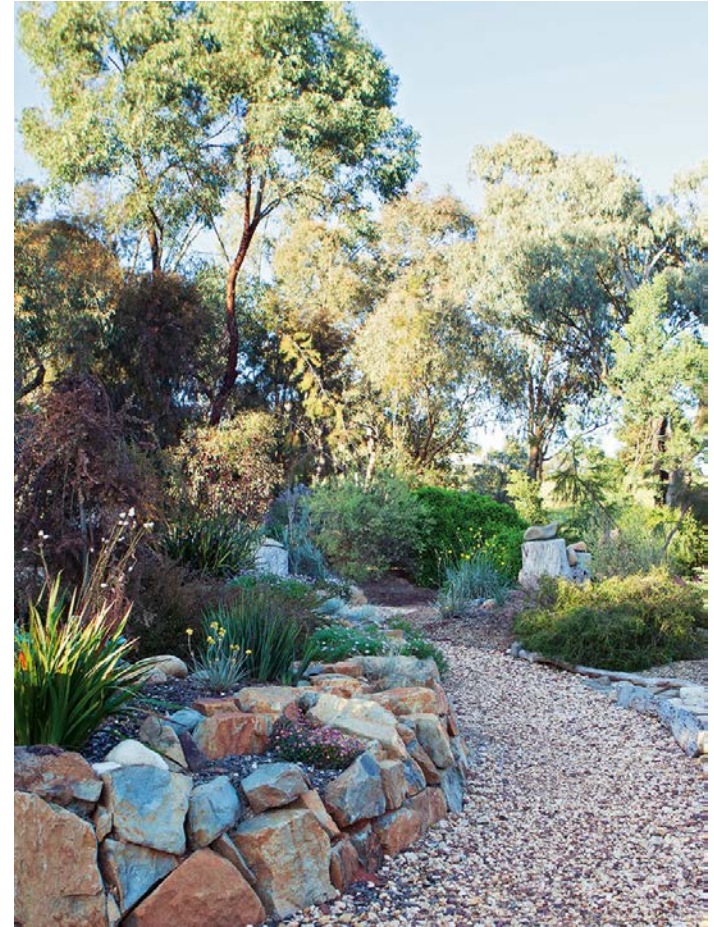
Phase 2: Site Assessments

WATER CALCULATIONS

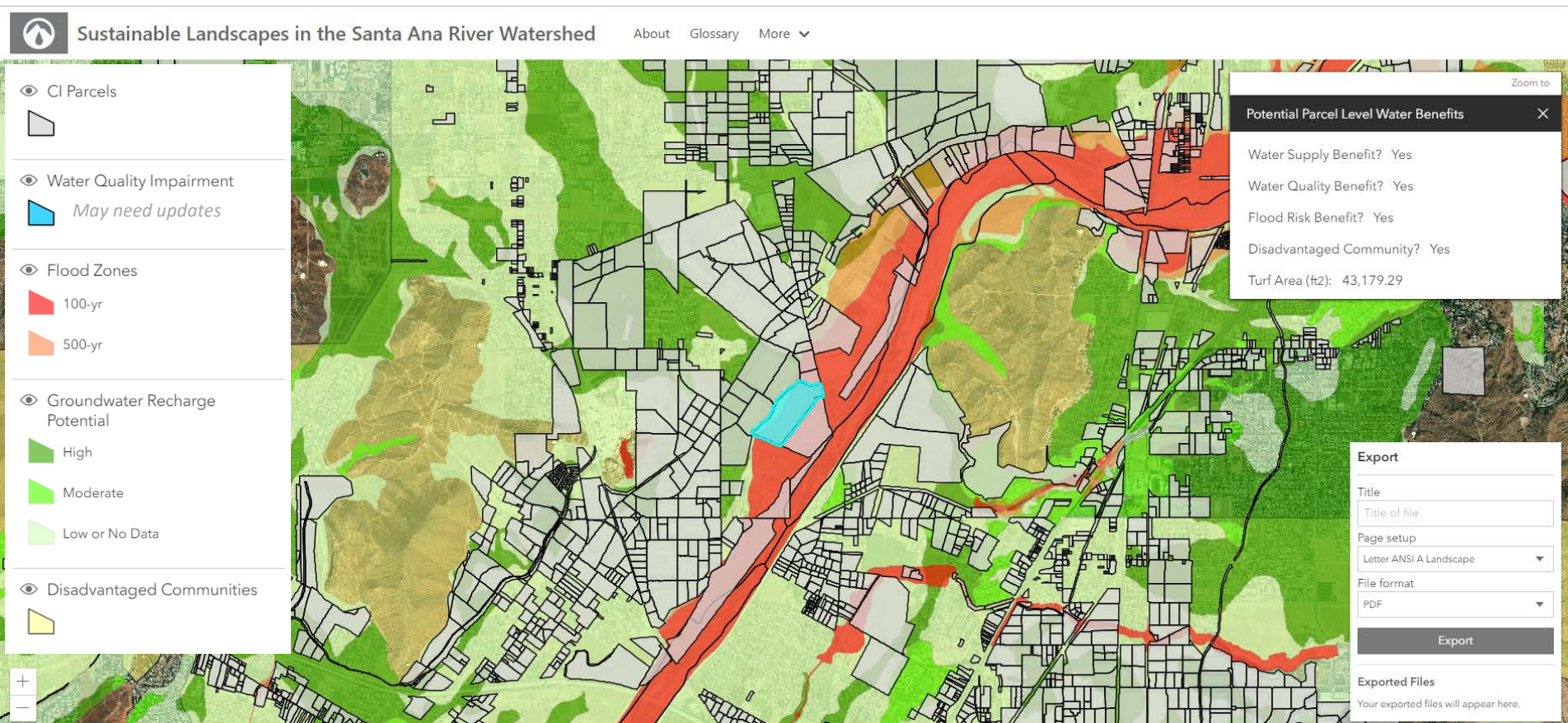
PROPERTY ADDRESS			
	Area (square feet)	Annual Water Use (gallons)	Annual Water Savings (gallons)
AREA 1A: Entry Island 1			
Existing landscape	5530	190,630	
Convert spray to drip, decrease runtime	5530	71,486	119,144
Convert spray to MP rotators	5530	127,087	63,543
AREA 1B: Entry Island 2			
Existing landscape	7500	413,664	
Convert turf & high water use plants & install drip	7500	96,953	316,712
Replace with rotary nozzles	7500	275,776	137,888
AREA 2: Main Building Plaza			
Existing landscape	5000	206,832	
Convert spray to drip	5000	129,270	77,562
Convert annuals & high water use plants & install drip	5000	64,635	142,197
AREA 3: Interior Courtyard			
Existing landscape	4000	220,621	
Convert high water-use plants & install drip	4000	51,708	168,913

Phase 2: Activities

1. Recruit businesses through sustainability staff.
2. Conduct site assessments.
3. Provide tools and resources to inform business decision-making process.



Online Mapping Tool



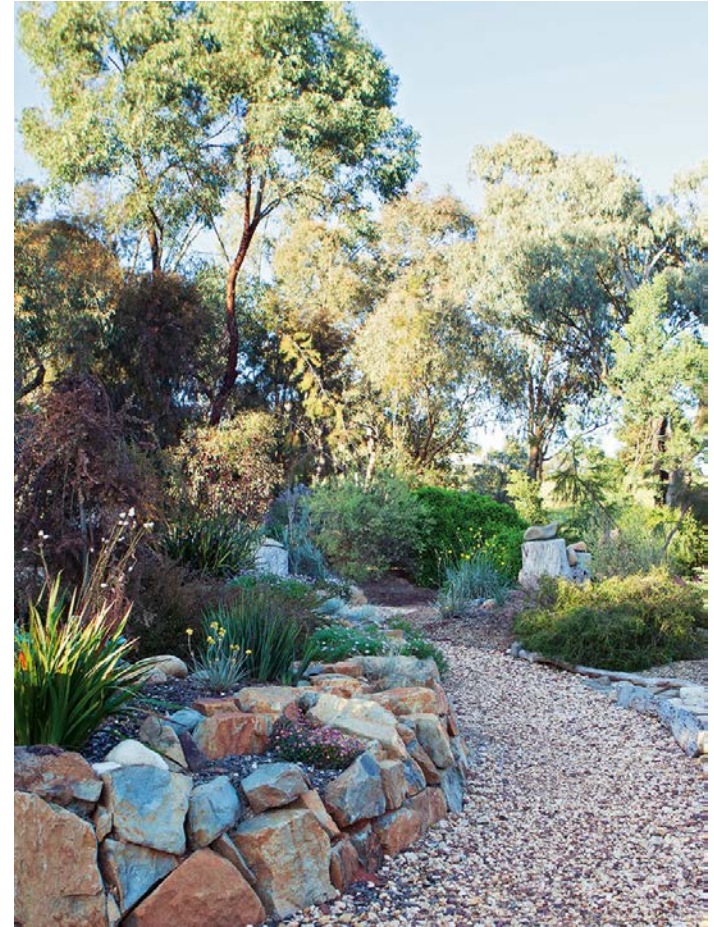
www.pacinst.org/santa-ana-benefits-map

Phase 2: Co-Benefit Analysis



Phase 2: Activities

1. Recruit businesses through sustainability staff.
2. Conduct site assessments.
3. Provide tools and resources to inform business decision-making process.
4. Develop business-oriented case studies.



The background of the slide is a photograph of a modern building with a curved glass facade on the left and a garden path with pink flowers in the foreground. A semi-transparent white box is overlaid in the center, containing the text.

Thank you!

Questions?

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