This presentation premiered at WaterSmart Innovations

watersmartinnovations.com



HOW TO CALL OUT A RAP MOGUL ON WATER ISSUES

AND WRITING OTHER COMPELLING CONTENT FOR YOUR SOCIAL MEDIA PLATFORMS



Steve Snyder

Denver Water Public Affairs



It was just one blog post...

DENVER WATER

Mile High Water Talk

Home Your Denver Water Conservation & Supply Youth Ed

« Water Fest soaks students with knowledge Green with envy: The one step to help your yard look good all year. »



An open letter to Jay Z

Posted May 26, 2015 by Denver Water in Your Denver Water. Tagged: Conservation, Denver, Denver Water, Drinking water, Jay Z, Value of water, Water, Water conservation, Water supply. Leave a Comment

An open letter to Jay Z

Denver Water weighs in on the rap mogul's recent comments about the price of water and how it relates to music

By Steve Snyder

Dear Jay Z.

First of all: Big fan! I've listened to your music for years; I've admired how you've become much more than an entertainer, and you have perhaps the coolest line I've ever heard, "I'm not a businessman, I'm a business, man."

But recently, you made a comparison about water and music. And since water is my business, I have to say, "Stick to your own business, man!"

I get what you are saying. Artists should be paid for the music they create. But to say that "water is free while music is \$6" isn't exactly true.

This isn't meant to state the obvious fact that some

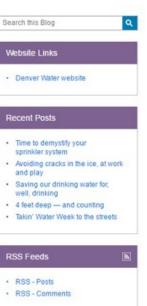
people can't pay their water bills , so water must not be free. But your comments bring up the issue of how people value water — an issue our industry struggles with all the time.

Right now, Denver Water customers pay an average of less than \$3 for 1,000 gallons of water. When you think about how much a gallon of milk or a liter of soda costs, water is a pretty good value. And if you compare your monthly water bill to your other bills like electricity and phone, the value is even better. Then, think about the vast collection, treatment and distribution systems that most utilities operate and maintain, and now that value is off the charts!

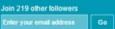
Of course, we have to use some different math for a man of your financial stature. To put it in perspective, here are some examples of how much water you could buy with the money you have:

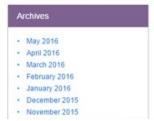


Rapper Jay Z performs onstage at the 2009 American Music Awards on Nov. 22, 2009, in Los Angeles. (Photo by Kevork Djansezian/Getty Images)



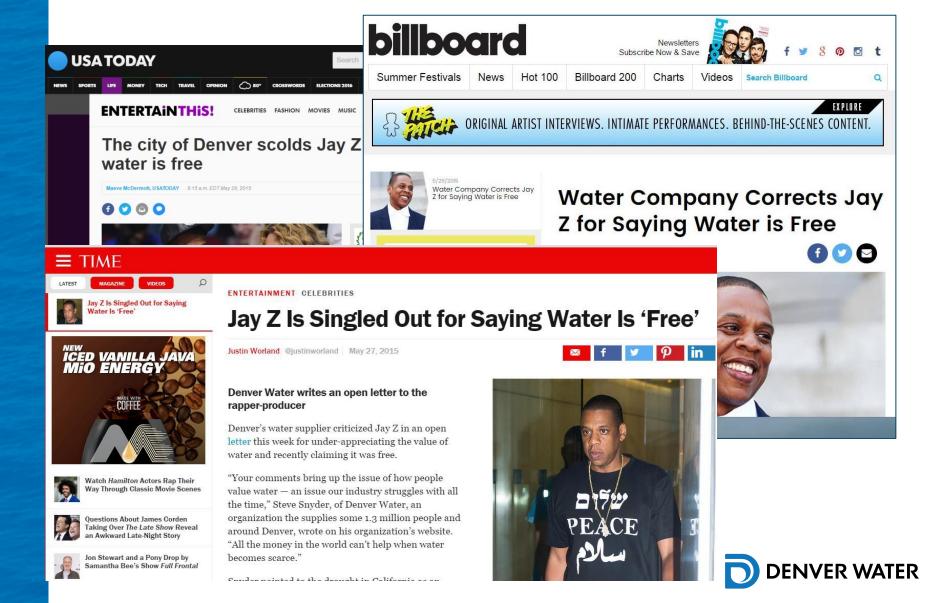






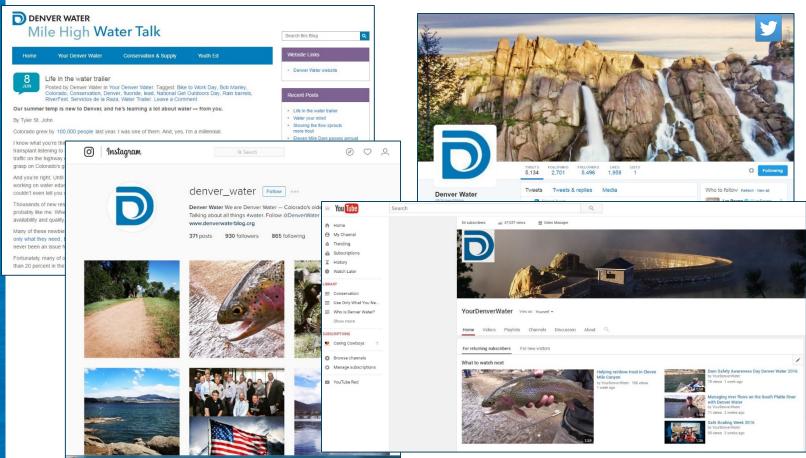


That went viral in a hurry!



How did we do it?

Content Journalism





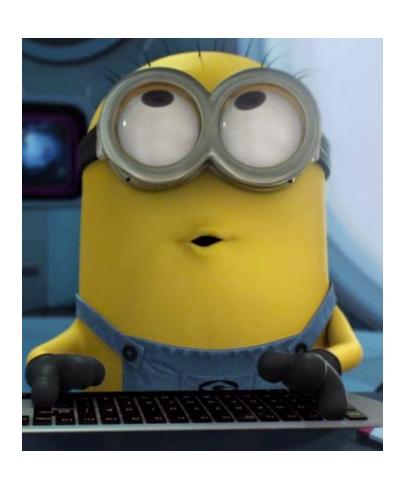
How can you do it?

Always understand three things

- What you bring to a story
- What is compelling in a story
- What your tone and voice is in a story

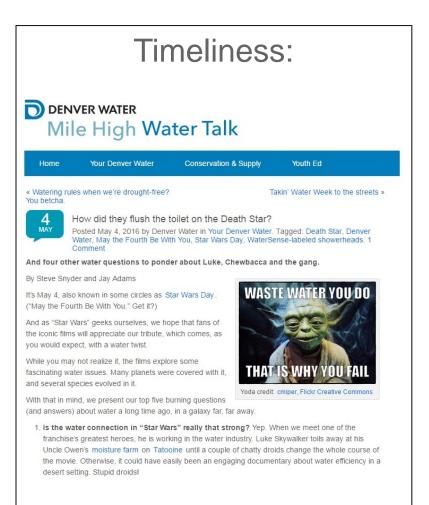


What you bring to a story

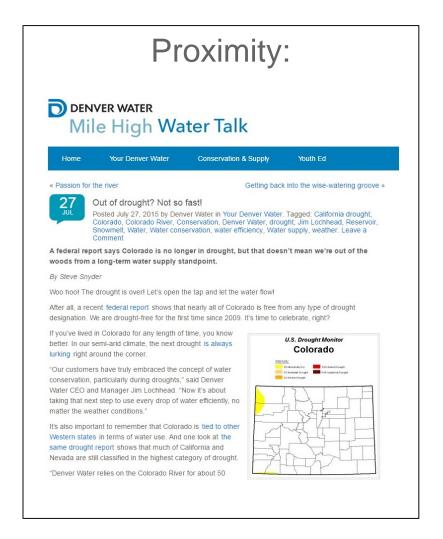


- Your first thought... should *not* be your last!
- What do we need to tell our audience.

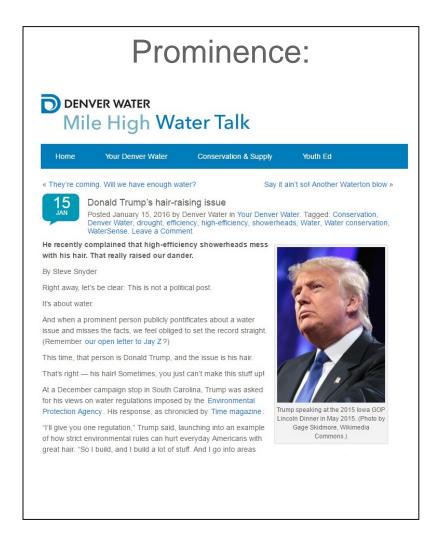




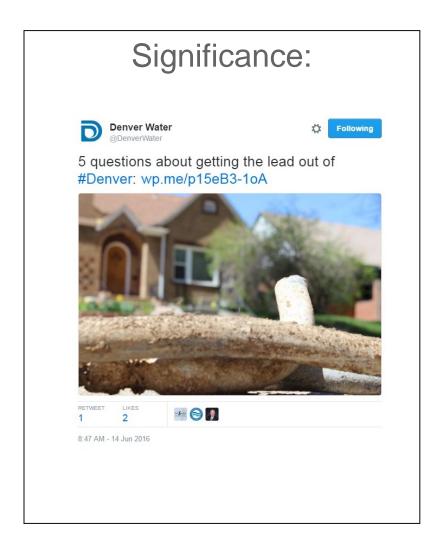




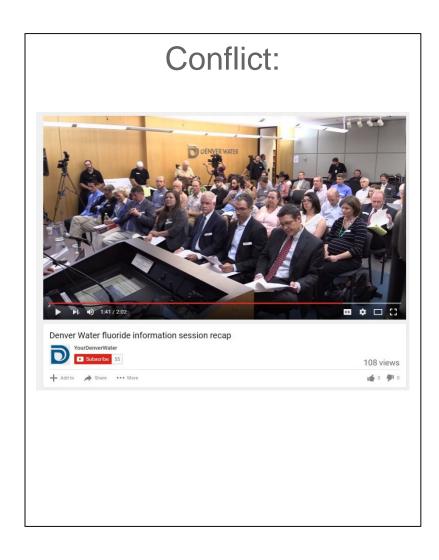
















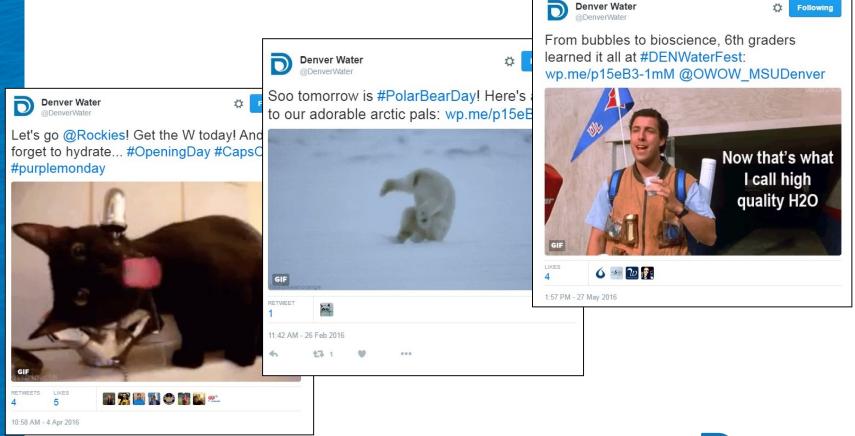






What is your tone and voice

Find your tone and voice





One more for good measure



https://www.youtube.com/watch?v=NoWPdyTojn8







QUESTIONS?

