# This presentation premiered at WaterSmart Innovations

watersmartinnovations.com



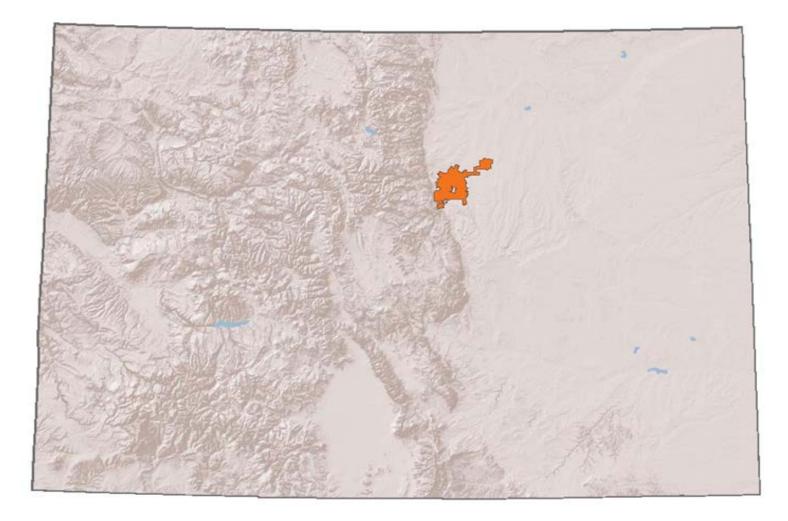
# **RISKS OF OVERGENERALIZATION**



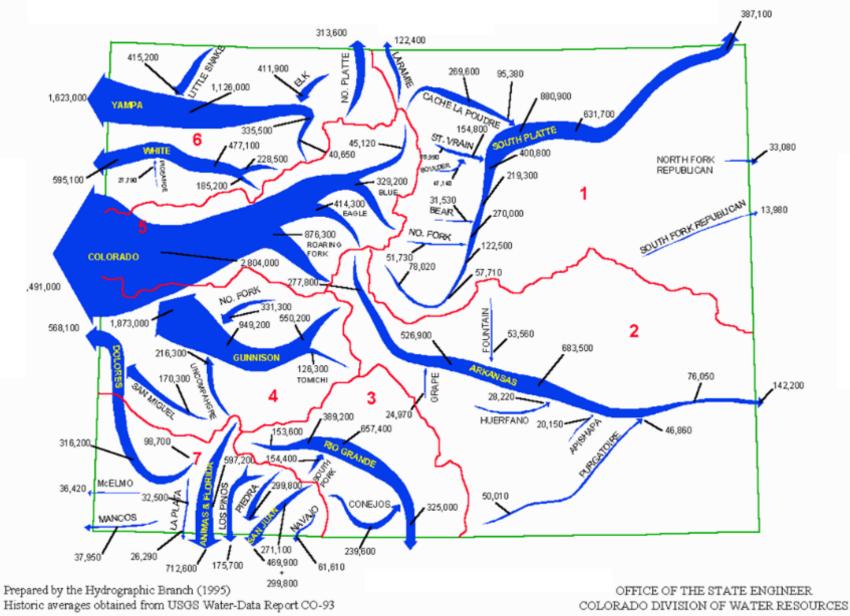
Phil Segura and Mark Cassalia



### **Denver Water**

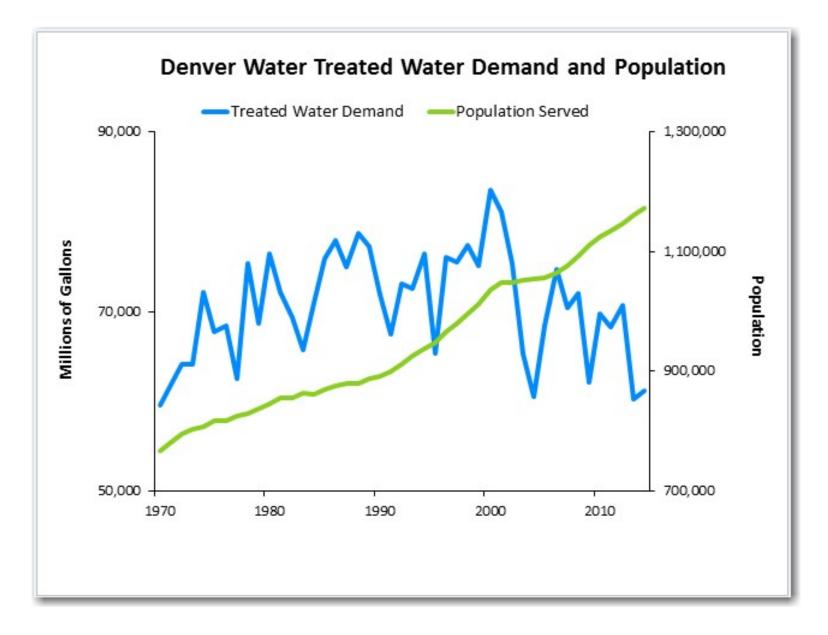






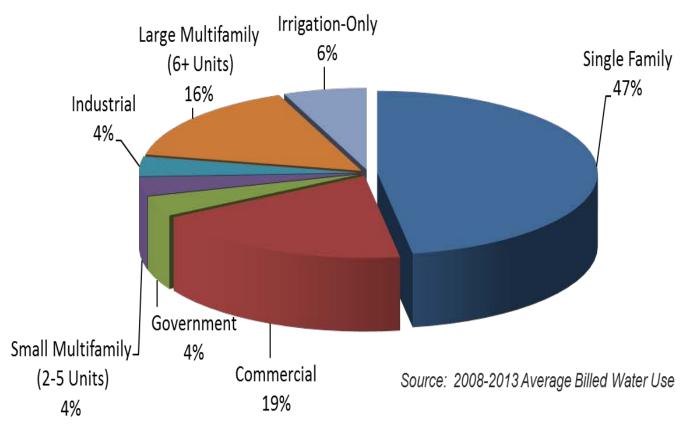
10/7/2015







### **Denver Water Retail Treated Water Sales**



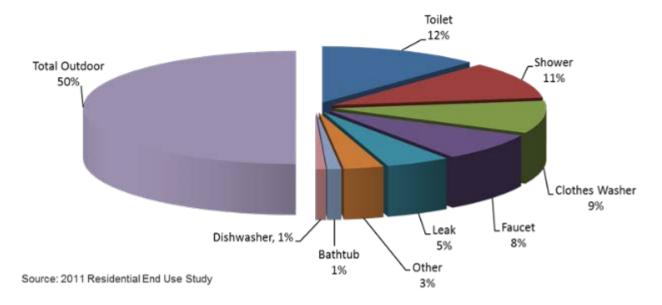
25% of the water sold by Denver Water each year, is used outdoors by single family customers.



### **Single Family Outdoor Demand**

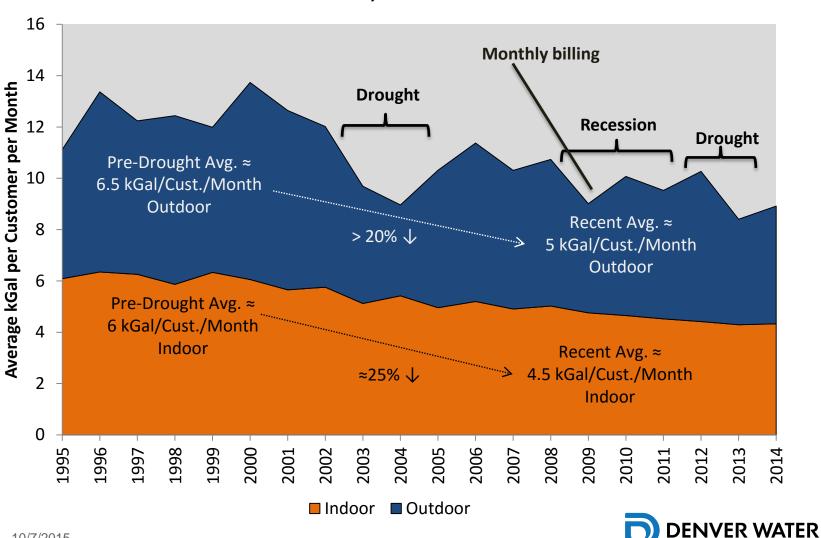
Single family residential customers in the retail and master meter service areas use about **16.6 billion** gallons of water outdoors each year.

**Single Family Water Use** 





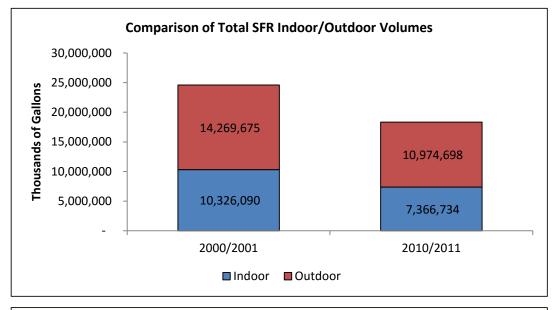
### **Trends**

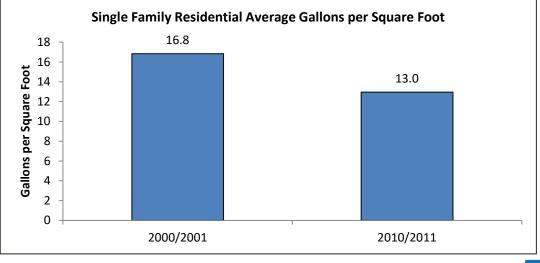


#### All Single Family Residential Average Monthly Indoor/Outdoor Demand, 1995-2014

10/7/2015

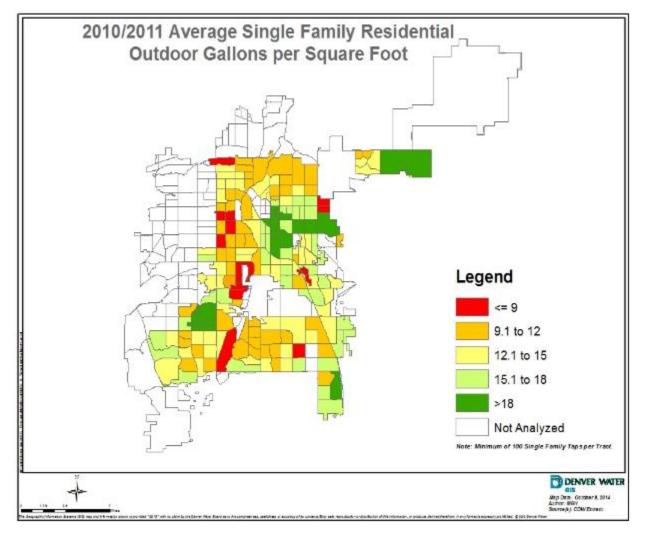
### SFR Outdoor Demand, 2000/2001 vs. 2010/2011







### **Census Tract-Level Analysis**



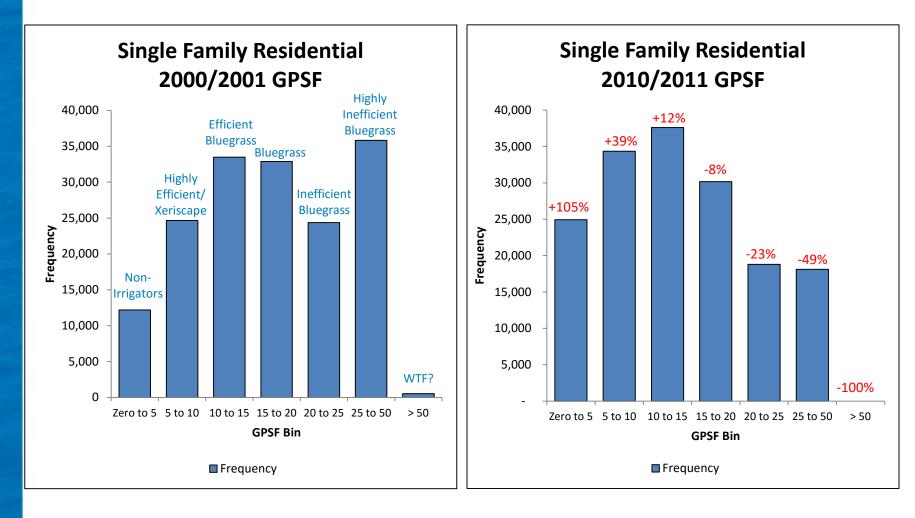


### **Research Questions**

- Is this reduction sustainable?
- What is the risk for rebounding outdoor water use?
- What factors/motivations are contributing to the observed reductions?



## Gallon per Square Foot Histogram





## Closer Look at Customer Shifts in Outdoor Water Use

Minimal High Moderate Low 20,001 134951 4 **199** High 34,787 8,326 **Moderate** 14,501 13,299 4,006 6<mark>,8</mark>73 16,837 Low 9,407 3,755 973 1,265 **Minimal** 5,840

**Current Water Use** 

Michiel (1000) (Careford Constant for staty for the a land outdater water use or ites.



Water Use 10 Years ago

### **Closer Look at Changes in Water Use**

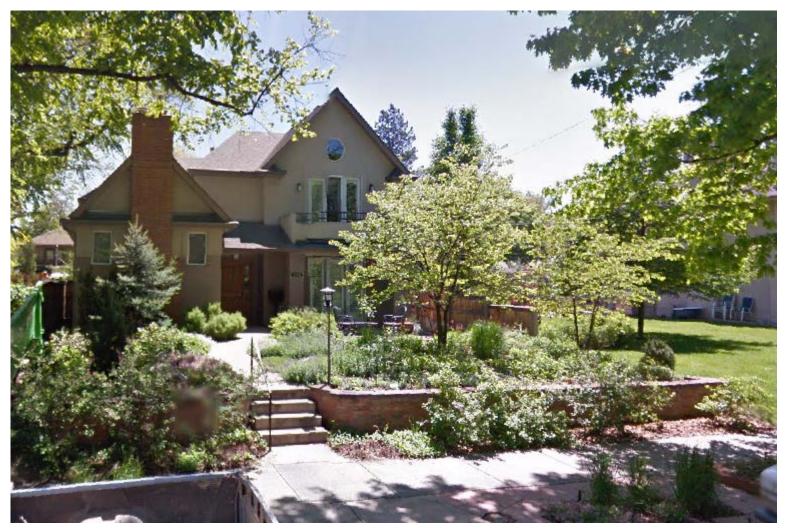
#### **Current Water Use**

		High	Moderate	Low	Minimal
)	High	Inefficient	Sustainable	Risk	Risk
	Moderate	Inefficient	Sustainable	Risk	Risk
	Low	Rebound	Sustainable	Risk	Risk
	Minimal	Rebound	Rebound	Sustainable	Risk



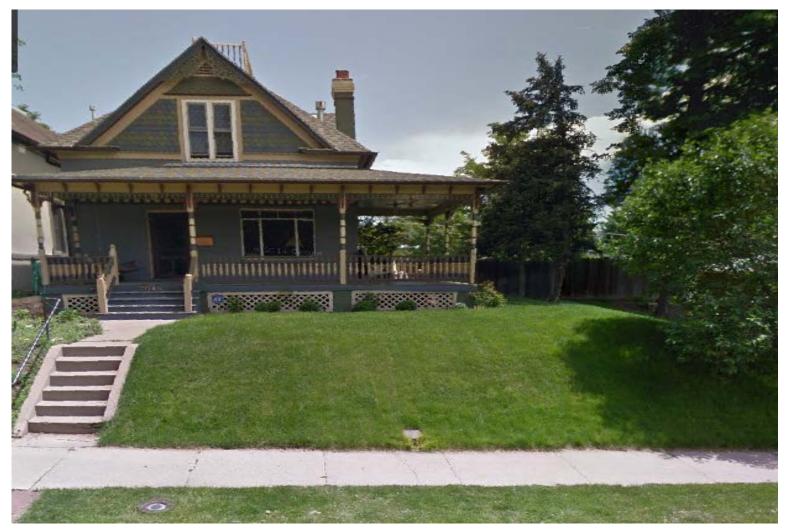
Water Use 10 Years ago

## Here were our Initial Assumptions Sustainable





### Here were our Initial Assumptions Rebound





## Here were our Initial Assumptions Risk





## **The Survey**

- Who maintains the landscape?
- Major changes made and the motivation?
- In-ground sprinkler, If so, who sets it?
- Has the amount of water you use changed?
- How satisfied are you with your landscape?
- What would you do to increase satisfaction?
- How have the landscapes in your neighborhood changed?
- Demographic info



### **Satisfaction with your Landscape**

- Risk (5.9 mean score)
  - 44% rated their landscape between 7-10
- Rebound (7.4 mean score)
- Sustainable (7.2 mean score)

	Low (1-4)	Medium (5-6)	High (7-10)
Risk	27%	29%	44%
Rebound	6%	22%	72%
Sustainable	9%	24%	67%



# Satisfaction with Landscapes in your Neighborhood

	Better	Worse	Stayed the Same
Risk	34%	9%	55%
Rebound	37%	8%	52%
Sustainable	30%	11%	56%
TOTAL	34%	9%	54%



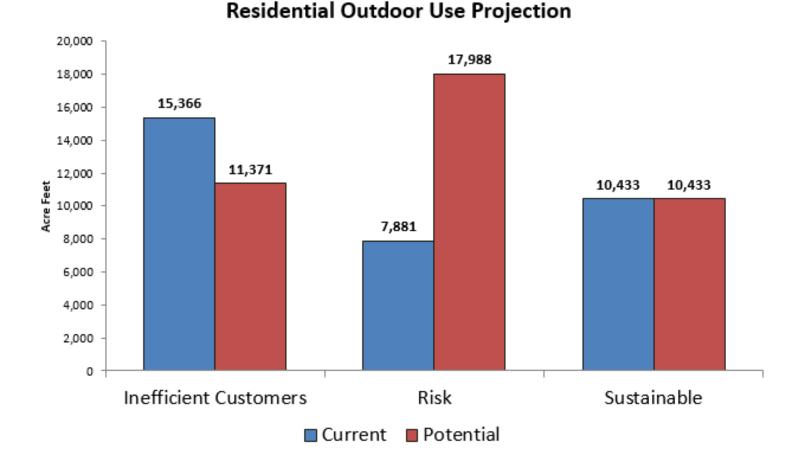
## Has the Amount of Water You Use Increased or Decreased

	Sustainable	Risk	Rebound
Increased	5%	6%	13%
Decreased	40%	44%	33%
Same	41%	45%	47%
Don't Know	14%	5%	7%

• 2 out of 3 people misjudged their change in water use



### Will the Savings Last?

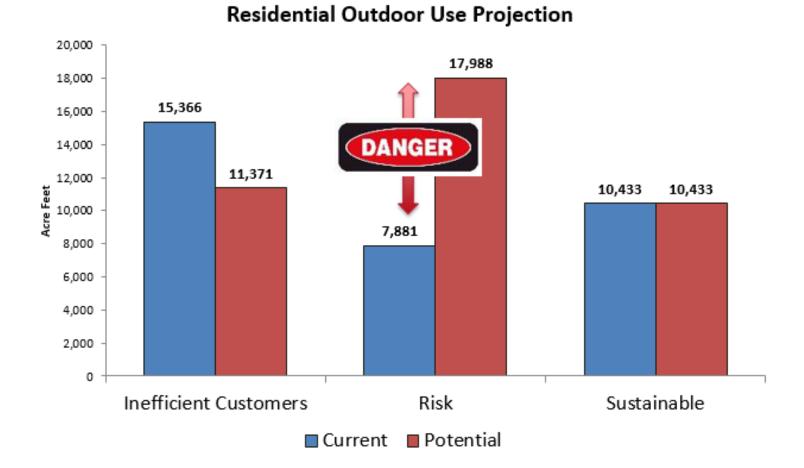


What if current inefficient customers become efficient? What if customers that reduced return to pre-drought levels of use?



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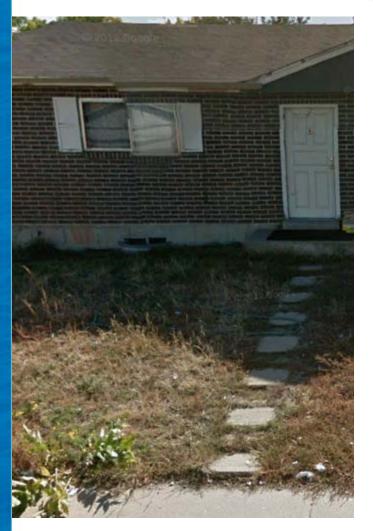
### Will the Savings Last?













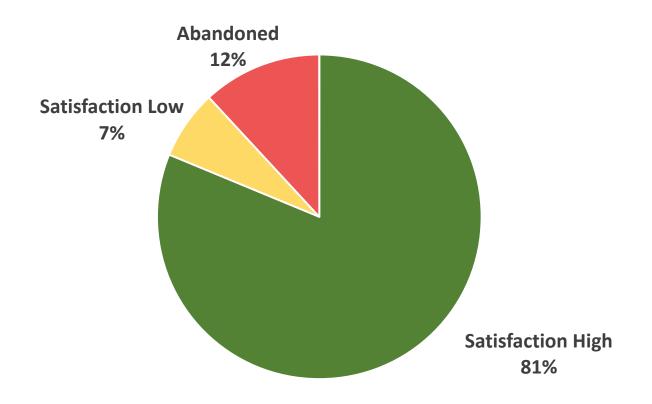


### **Closer look at the "RISK"**



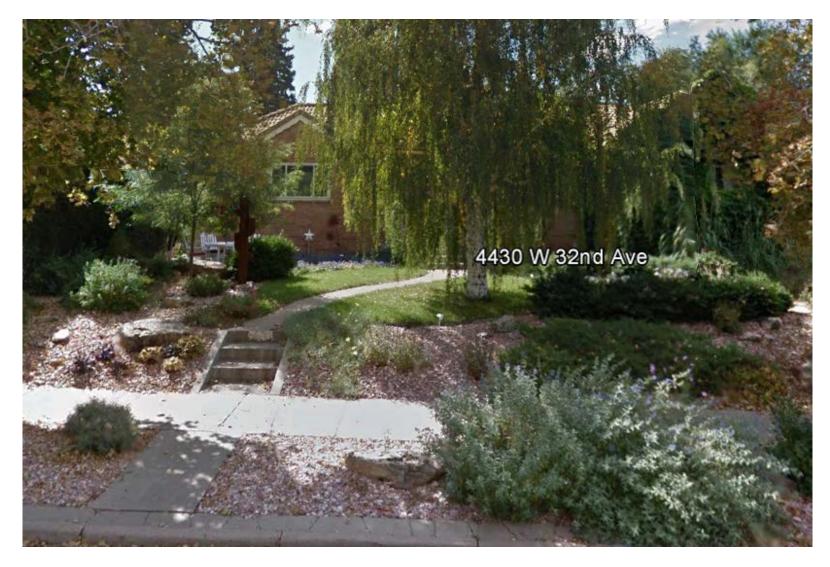


# "Sustainable" Group





### "Sustainable" Group

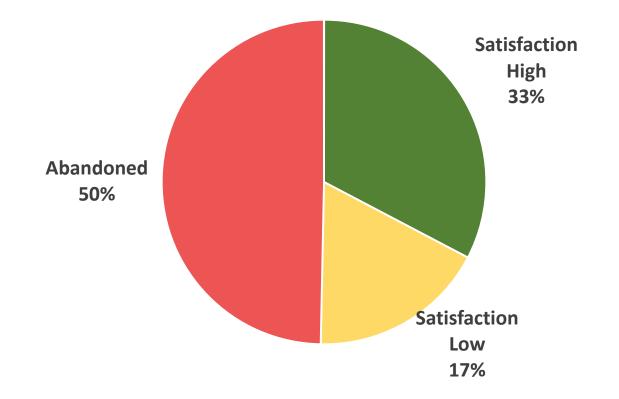




### "Sustainable" Group



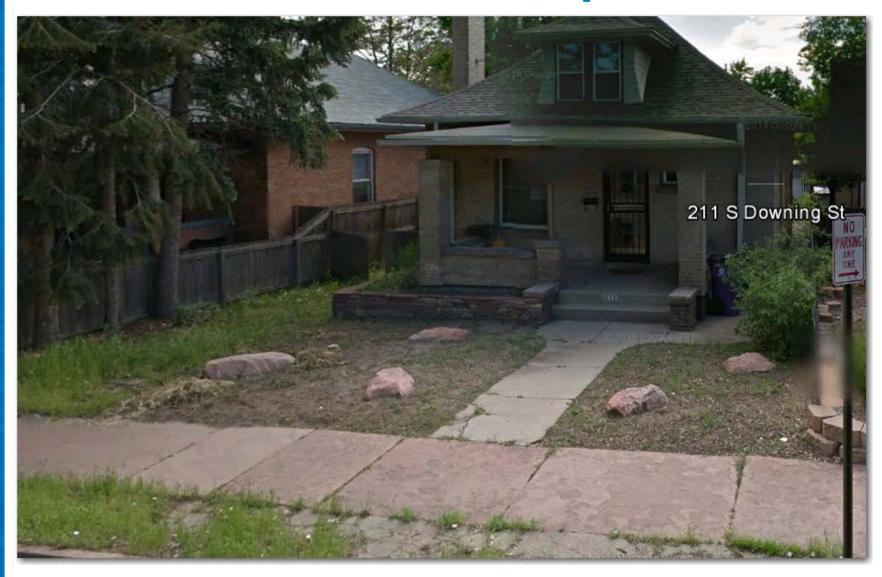












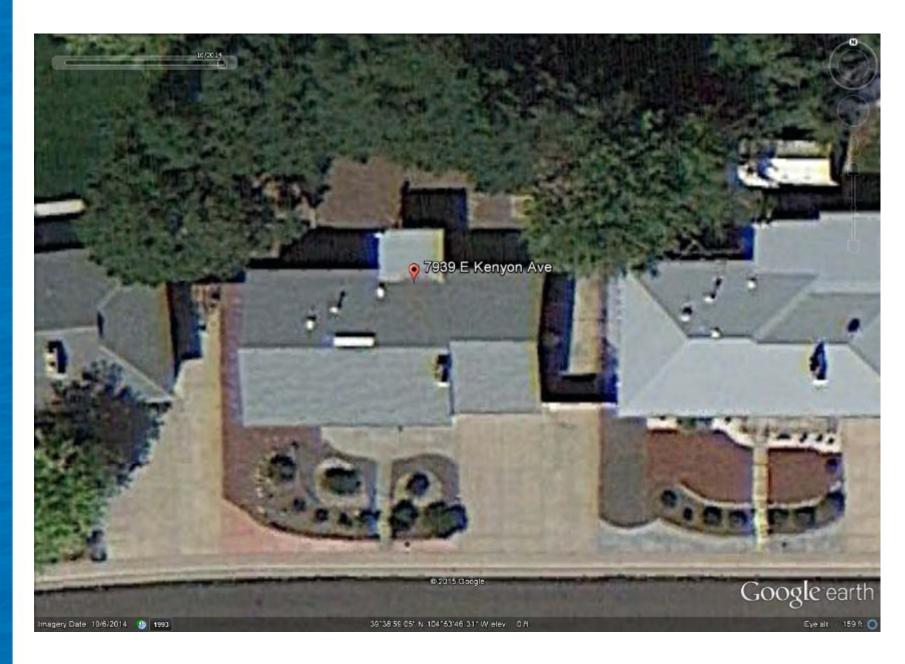




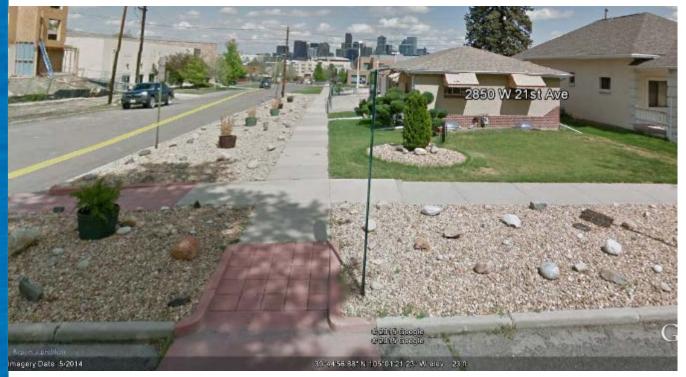




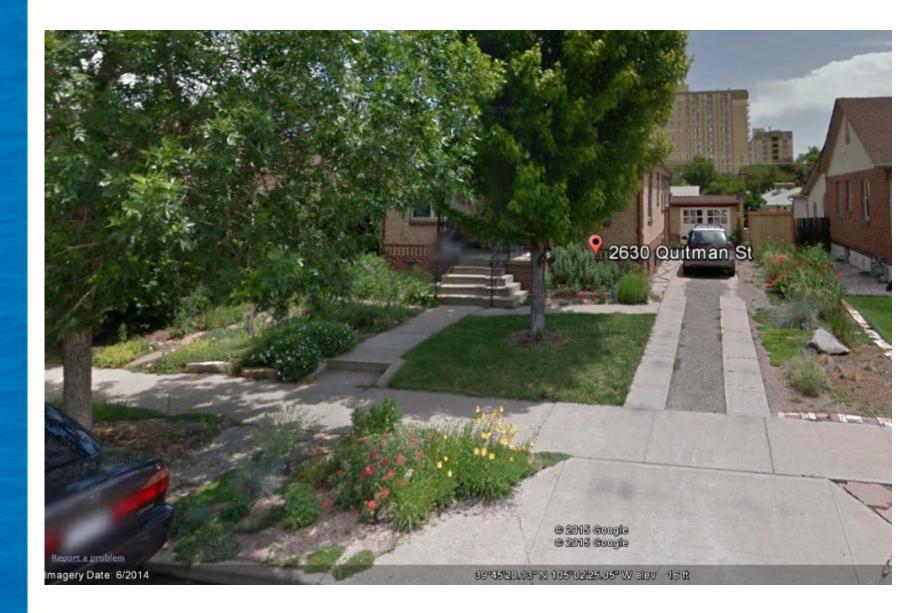




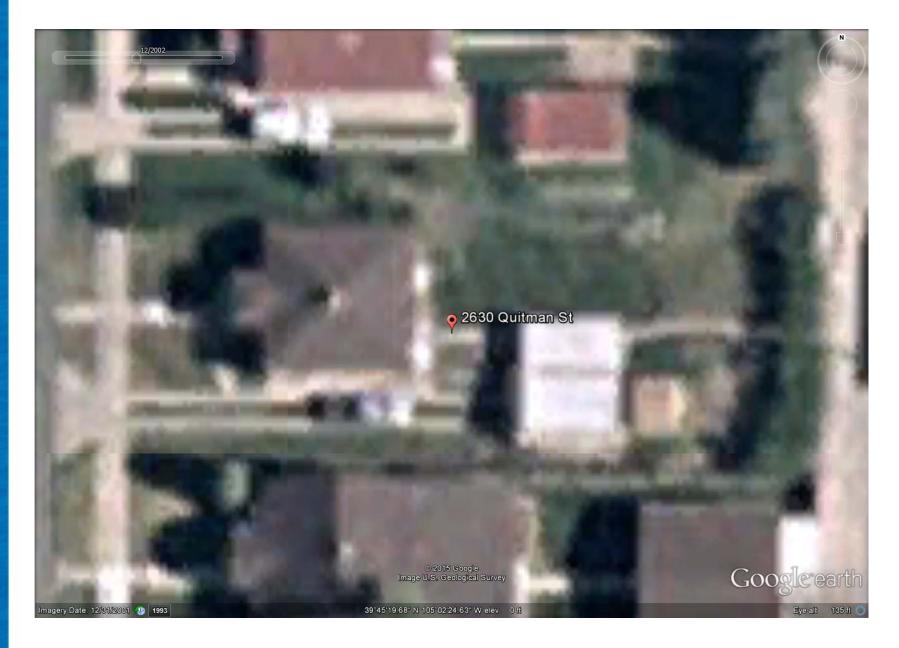










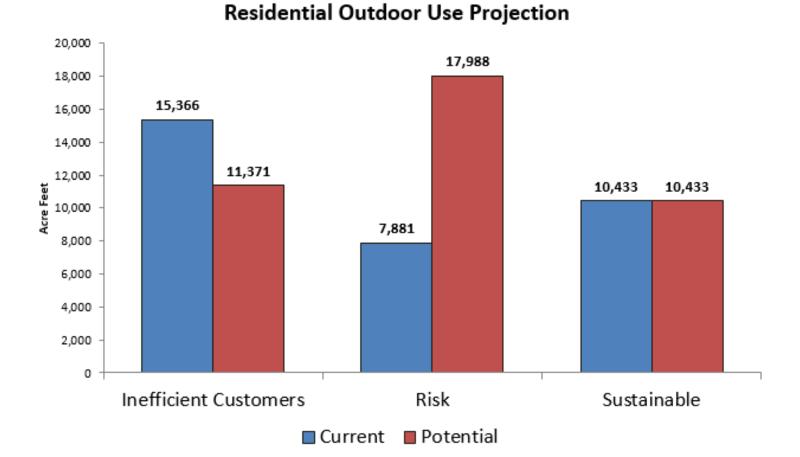






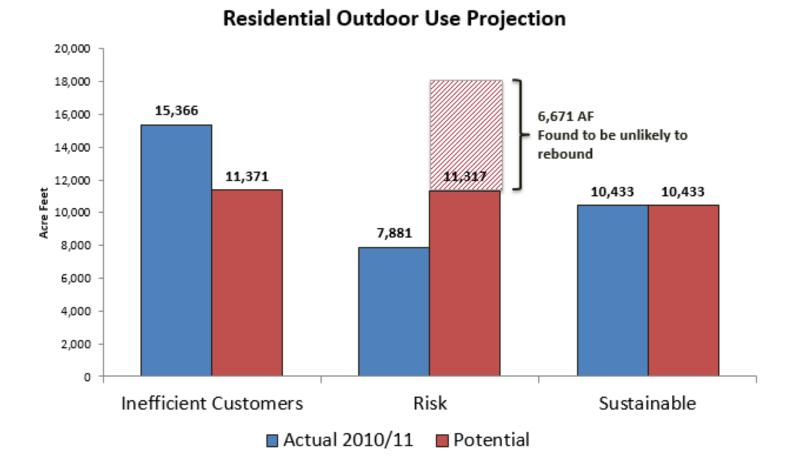


### Will the Savings Last?



DENVER WATER

### Will the savings last? I'd bet the farm on it.



50% of Risk deemed sustainable, 15% of remaining Risk to remain abandoned



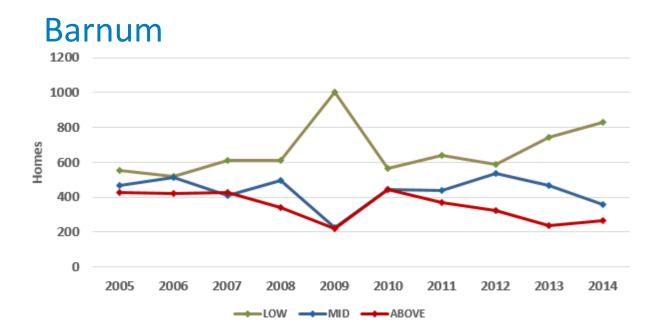
### **Demand Management**



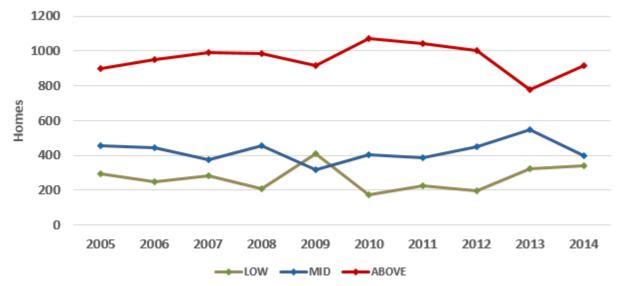








**Corey Merrill** 





# **Questions?**

