

This presentation premiered at WaterSmart Innovations

watersmartinnovations.com



Higher Demand, Lower Debt



SEIS LAGOS UTILITY DISTRICT



1973

TEXAS WATER COMMISSION
& TEXAS LEGISLATURE

5

Subdivisions

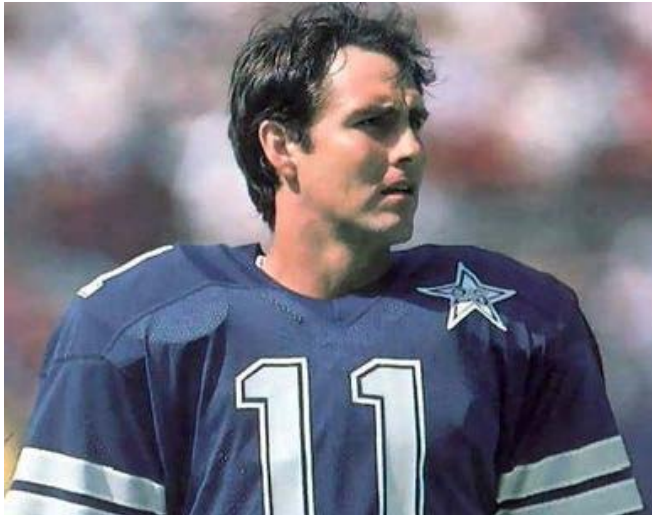
57%

834

HOMES
BUILDOUT

SEIS LAGOS UTILITY DISTRICT

**HOME TO SUPER BOWL
CHAMPIONS**



**5 MILES FROM
SOUTHFORK RANCH**

KEY ISSUES

**WATER
RESTRICTIONS**

**RISING WATER
COSTS**

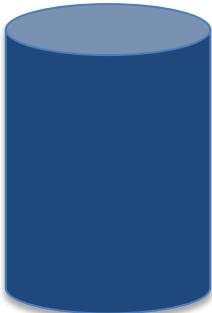
**STRAINED WATER
INFRASTRUCTURE**

**INCREMENTAL
GROWTH &
DEVELOPMENT**

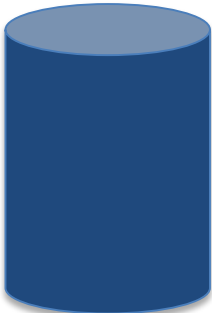


LANDSCAPE WATERING

INFRASTRUCTURE



150,000



150,000



100,000

ADDITIONAL CONSTRUCTION TAXES SYSTEM

INABILITY TO REPLACE ASBESTOS CONCRETE LINE

WATER REVENUE UNPREDICTABLE

SOLUTION

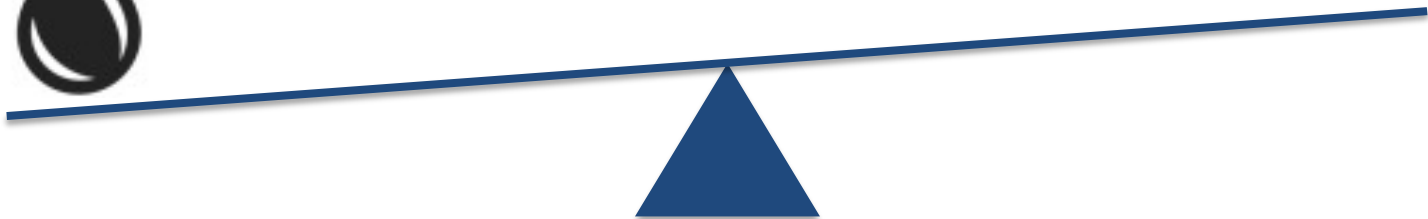


MANAGE LANDSCAPE WATERING

WORK WITH EXISTING INFRASTRUCTURE



**BALANCE WATER
CONSERVATION GOALS &
REVENUE REQUIREMENTS**





WeathermaticTM
Water Conserving Innovation



SMART WATER PROGRAM



IMPLEMENTATION

**BUILDING
CODE**

**ELIMINATE
TIMER - BASED
IRRIGATION
SYSTEMS**

1

2

3

**SMARTLINE
UPGRADE**

**430 EXISTING
HOMES
OPPORTUNITY
TO UPGRADE**

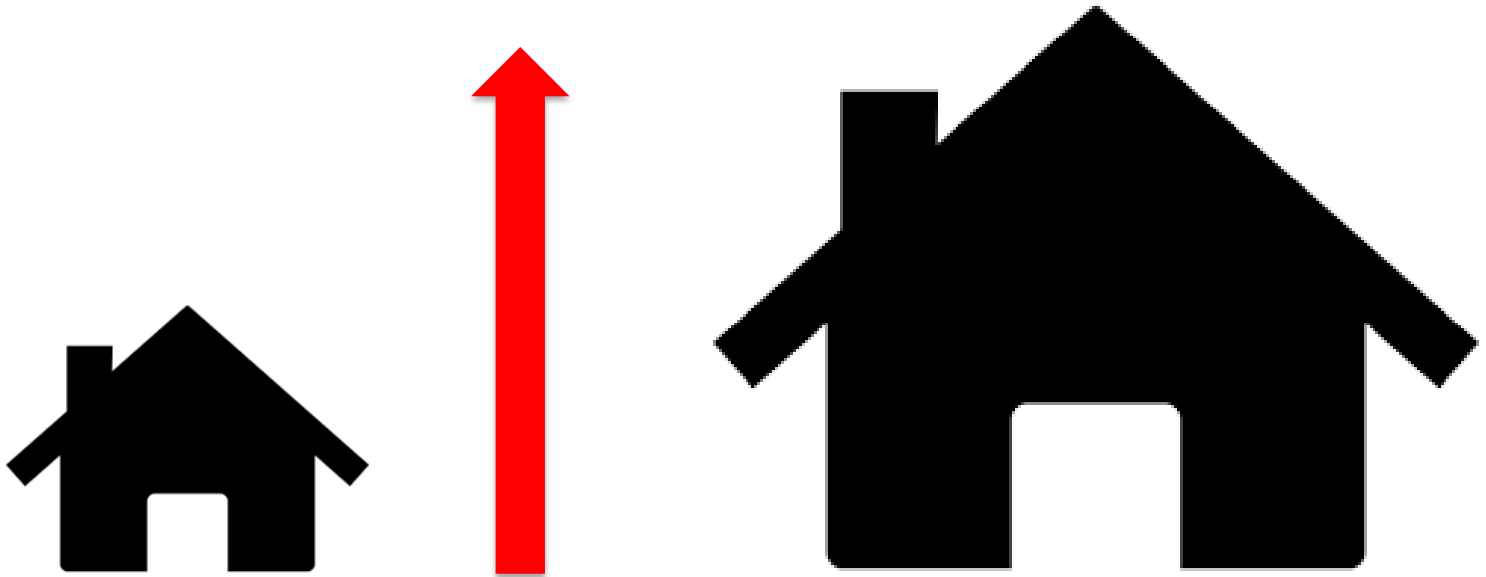
WATERING RESTRICTION EXEMPTION

THE PITCH

- **30 DAYS TO SWAP OUT SYSTEM**
- **TWEETS OUTLINING BENEFITS OF WATERING DURING WATER RESTRICTION STAGES**
- **WEATHERMATIC TECHNICIAN CONDUCTING INSTALLS**



TRACTION



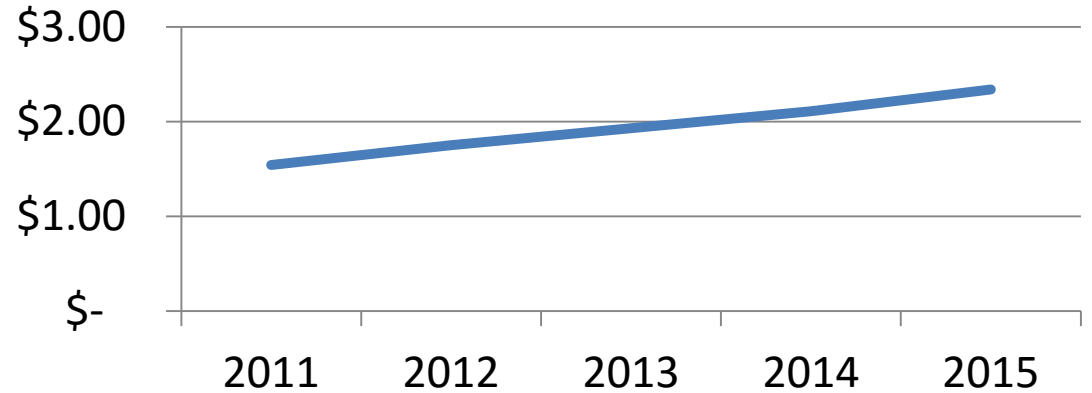
- **ABILITY TO DRAW DOWN ON BOND**
- **INTEREST RATE DECLINES**
- **ORGANIC GROWTH & APPRECIATION
WITHIN COMMUNITY**
- **ANNEXED PROPERTY FINALLY DEVELOPS**

UTILIZATION & FISCAL STABILITY

60% – 75%

95% – 99%

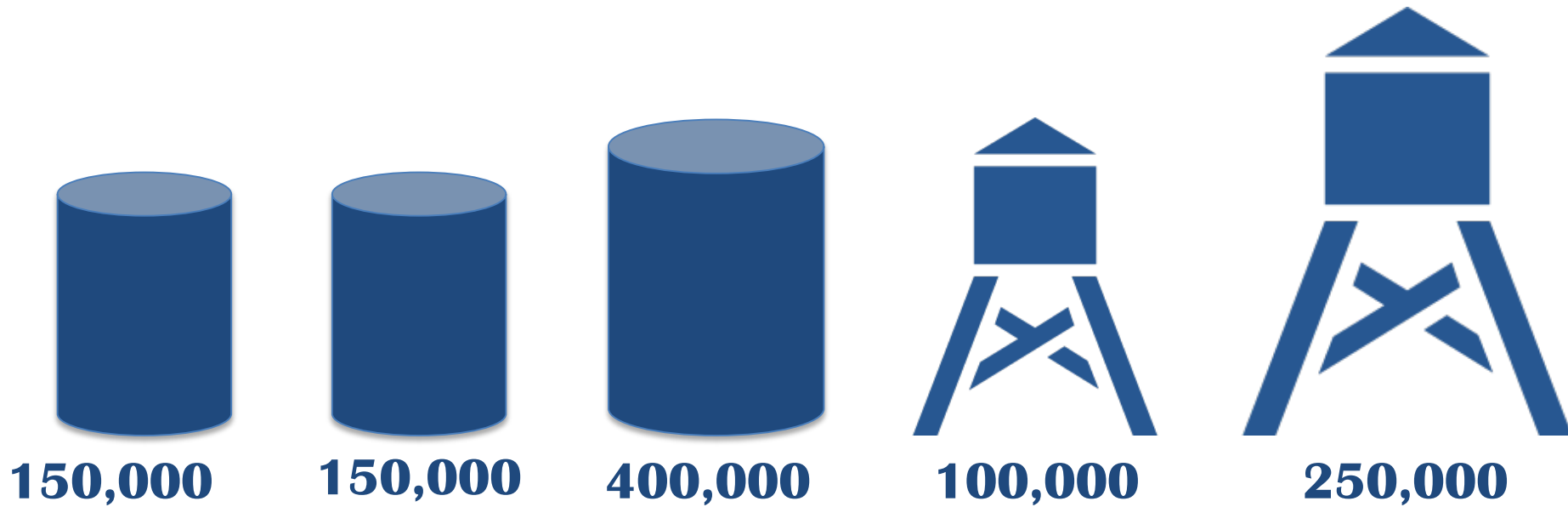
NORTH TEXAS



- **ABSORBED \$1.55 IN INCREASES**
- **FIRST INCREASE IN 6 YEARS - 2014**
- **NTX INCREASE 10% OVER NEXT 5 YEARS**

TAKE OR PAY

UPDATED INFRASTRUCTURE

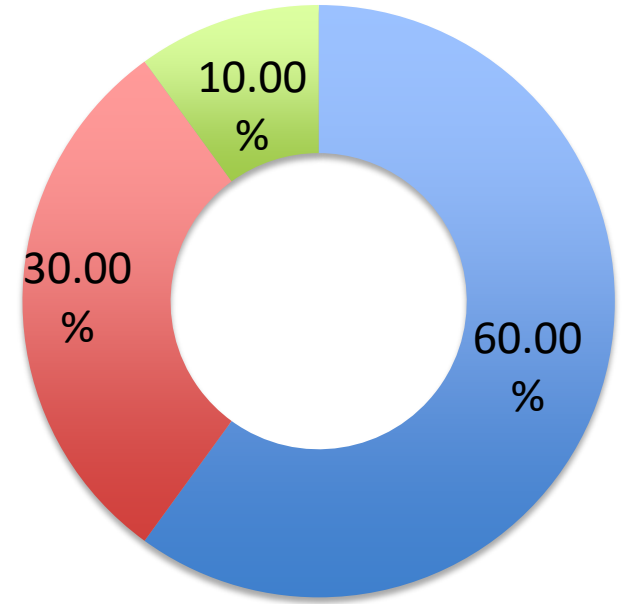
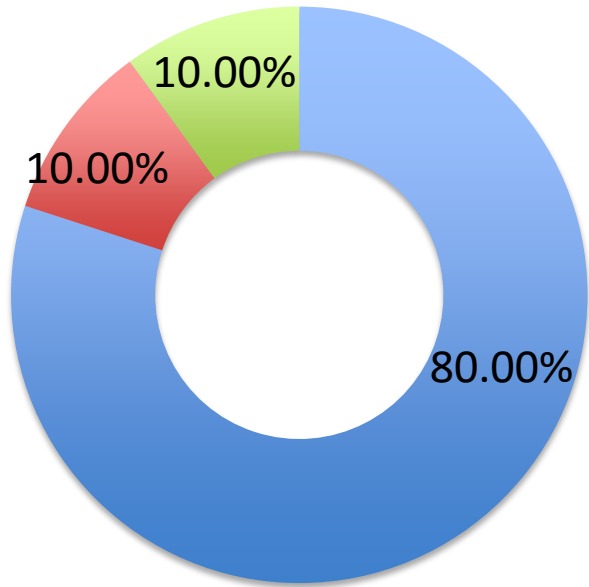


ANNEXED DEVELOPMENT ADDED 250,000 ET

DISTRICT ADDED 400,000 GROUND STORAGE TANK

NO DEBT TO FINANCE

REVENUE STABILIZATION



■ TAX
■ WATER
■ SEWER

20%

\$158,000,000
APPRAISED VALUE

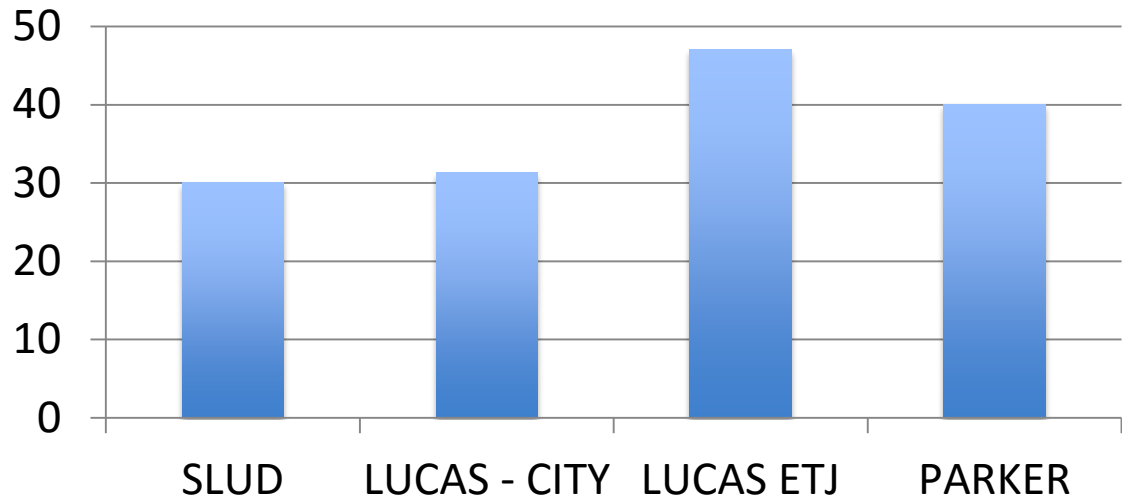
CURRENT FISCAL YEAR

\$0.26

**DECREASE OF \$0.17
DEBT FREE
CAPITAL IMPROVEMENT
PROJECTS**

**\$30.00 BASE RATE
MOST COMPETITIVE PRICE IN
COLLIN COUNTY
FISCAL GENERATION
CONSERVATION RESPONSIBILITY**

WATER BASE RATES



QUESTIONS

