This presentation premiered at WaterSmart Innovations

watersmartinnovations.com



Water Conservation for Non English-speaking Customers through New Media

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Demographics

Languages

Think of the languages in your area

Southern California Sample

According to data from the 2000 U.S Census

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60.5% only English
39.5% speak another language (either instead of, or in addition to English).
25.8% Spanish and Spanish Creole.
2.6% Chinese
2.0% Tagalog
1.3% Vietnamese
0.9% Korean
0.5% Armenian, Japanese, German, and Persian
```



Know the Languages in Your Service Area

Languages

- Prioritize languages to limit your work
- Spanish?
- Chinese?

Dialects

- Which Spanish?
- Mexican? Central American? South American?
- Which Chinese?
- Mandarin? Cantonese?



Know Cultures Associated With Languages

Customs

- Government-friendly
- Western/Eastern differences Korean store owner sample (eye contact)

Habit

- Church or Temple on certain days?
- Soccer at nights?

Perspective

- Fear of Government Agencies
- No documentation



Devise a Plan

Residents

How? Where?

Professionals

Organizations?

Business Owners

• Ethnic?



Where Does Group Congregate?

Conventional

- Groups
- Associations
- Places of Worship

Non Conventional

- Swap Meets
- Soccer Fields
- Lottery Stores
- Ethnic Markets





Marketing and Outreach

Traditional (Paper and Analog)

- Letters
- Flyers
- Brochures
- Newsletters
- Television
- Radio
- Ads
- Newspapers





New Media

What is it?

"On demand access to content, anytime, anywhere, on any digital device." – Wikipedia

Methods

- Digital
- Compressed data
- Interactive
- Manipulated







Keep in touch with friends, post photos, links and announcements

World – 1.3 billion, USA/Canada – 152 million active users







Post a message under 140 characters

255 million monthly active users

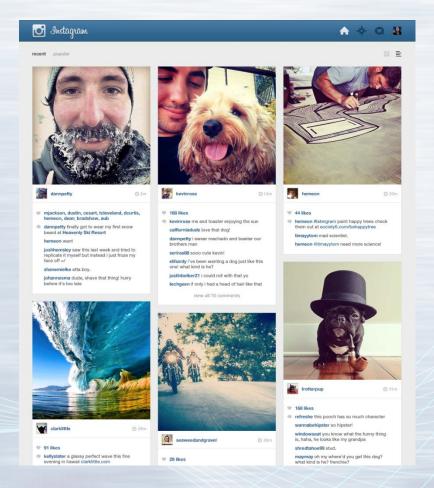






Post photos from mobile devices immediately

200 million users





Content is King! So, Where to Turn?

Resources

- Use existing video content
- YouTube Vimeo
- Form a co-op with other agencies and share content and cost
- Use Students or Interns for translation services
- Organizations/Associations
- Online research
 - Newspapers
 - Periodicals
 - Blogs







Communication without Words

Ideas

- Can you think of ways to convey a message without using language?
- What if you used symbols?
- What about photos?
- What about video content?





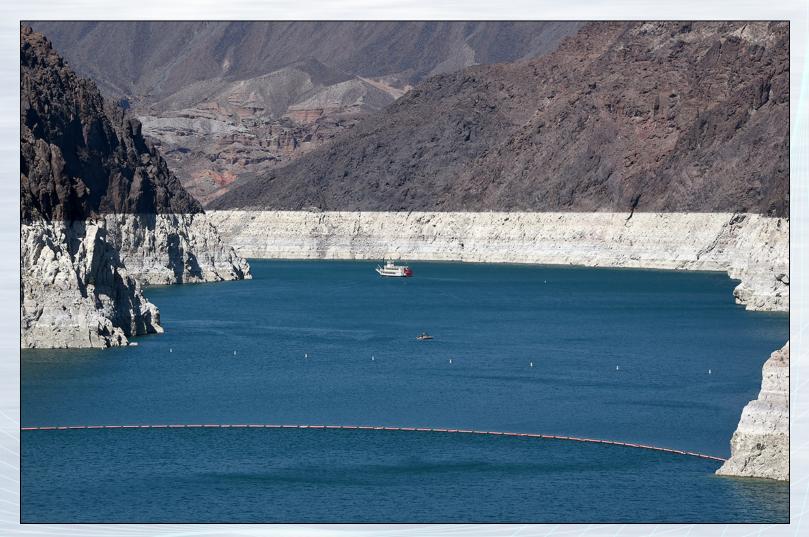
Symbols





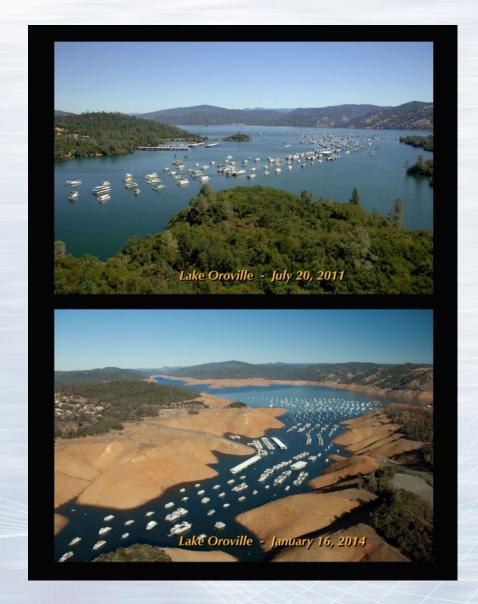


Photo





Photo





Motion Graphics Video





Video Samples English – Spanish - Chinese





Video Sample – Spanish How to Read Your Water Meter





Sample Website – Spanish Preguntale a Juanito



You are in Control





Prioritize

- How big is your non-English speaking population?
- How many groups do you have?
- What is your budget?
- Set a goal!
- Don't be discouraged
- Network



Questions?



Thank you!



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