This presentation premiered at WaterSmart Innovations

watersmartinnovations.com





eGuide to a WaterSmart Lifestyle

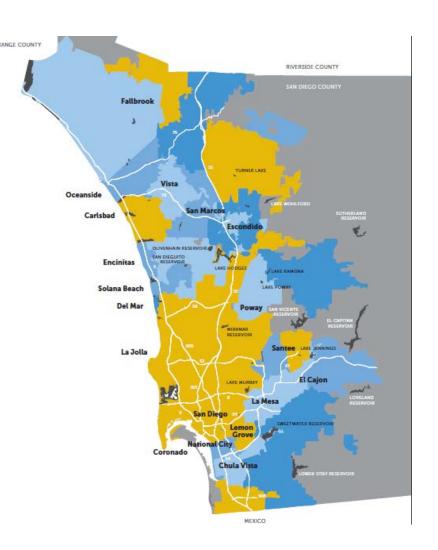
A single-family homeowner's go-to guide for wateruse efficiency

watersmartsd.org/residential-guide

Kelly Mooney

San Diego County Water Authority

- Wholesale water agency
- Serves:
 - 24 member agencies
 - 3.1 million people
 - Region's \$188 billion economy
- Service area
 - 950,000 acres
 - 97 percent of county's population



eGuide Goals

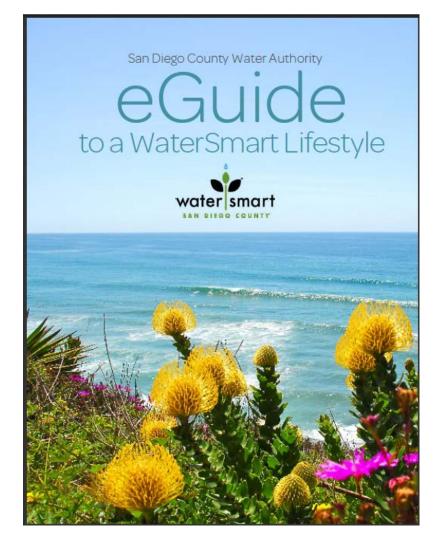
Help member agencies meet 20x2020 targets

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Inspire, educate and empower homeowners to take water-efficient actions

Foster long-term behavioral change & market transformation

Reinforce WaterSmart brand and lifestyle



eGuide Stakeholder Involvement

Funding for the eGuide to a
WaterSmart Lifestyle provided by
the Hans and Margaret Doe
Charitable Trust. The San Diego County
Water Authority would like to thank
the people who contributed their time
and knowledge to the development
of this guide.

The eGuide to a WaterSmart Lifestyle may include links providing direct access to other internet resources, including websites. The Water Authority is not responsible for the accuracy or content of information contained in those sites.

Links from the Water Authority to third-party sites do not constitute an endorsement by the Water Authority of the parties or their products and services. The appearance on the linked website of advertisement and product or service information does not constitute an endorsement by the Water Authority, and Water Authority has not investigated the claims made by any advertiser. Product information is based solely on material received from suppliers.

This guide is intended to be used for general informational purposes; the guide does not take the place of professional advice. Please consult with appropriate landscape and/or plumbing professionals for site-specific advice prior to making changes to your plumbing, landscape or irrigation systems.

Jeff Alexander, SDG&E

Debra Lee Baldwin, Garden Author

Patty Bevers, Ramona MWD

Jim Bishop, San Diego

Horticultural Society

Raj Brown,

Heaviland Enterprises Stephanie Butkus,

Armstrong Garden Centers

Greg Chick, Ramona's Plumber/ Green Plumbers

Marsha Cook, County of San Diego

Patrick Crais, Blue Watchdog Conservation, Inc.

Michelle Curtis, Helix WD

Noelle Denke, Fallbrook PUD

Mike Fairbanks, Carlsbad MWD

Stephanie Gaines, County of San Diego

Patricia Garcia, Valley Center MWD

Loren Godes,

Hydro-Scape Products

Warren Gorowitz, Ewing Rosalind Haselbeck, Building Green Futures

Kevin Ireland, Lowe's

JoEllen Jacoby, City of San Diego

Tom Jesch, Waterwise Botanicals

Ted Kniffing Kniffing's Discount

Nurseries
John Kondo,
Pharmgrade, Inc.

Birdie Lenard-Fountain, EuroAmerican Propagators

Elisa Marrone, City of Escondido

Marian Marum, Marum Partnership Landscape Architecture

Anita Matlock, Rain Bird Sharon May,

Agri Service, Inc. Brian Maynard, Brickman

Mark McKinnon, San Diego Home/ Garden Lifestyles

Rachele Melious, Mr G's Trees

Sue Mosburg Sweetwater Authority

Lawrence O'Leary, Hydro-Scape Products Fausto Palafox, Mission Hills Nursery

Brian Parker, The Home Depot

Elizabeth Ramos, The Water Conservation

Garden Paul Redeker,

The Water Conservation

Richard Restuccia, ValleyCrest

ValleyCrest Pat Richter,

Homeowner

Phil Robisch, Hunter Industries

Glen Schmidt, Schmidt Design Group

Martin Schmidt, ENVIRONS

Gene Smith, Hunter Industries

Robert Starr, The Toro Company

Nan Sterman, A Growing Passion

Felice Tacktill, San Dieguito WD SarahTiglio,

Hydro-Scape Products

Leonard Villareal, Otay Water District/ San Miguel Fire District

Debra Weikel
The Del Sur Community
Association

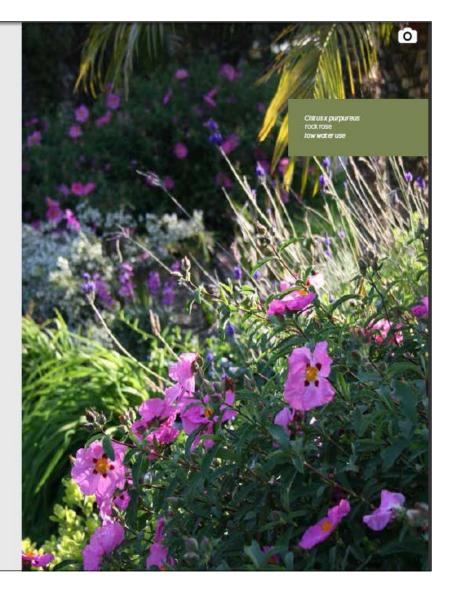
eGuide Features

This is a Flipbook

a digital magazine that you can access from any computer or tablet - at home or work or on the road

The fun thing about a flipbook is how easy it is to share with friends. Email or Tweet a link to the guide, like it on Facebook, and open the photo library to pin plant and garden photos. Click on the camera icon at the top of a left or right page and the photo library will open in a separate window. This digital format lets us show you the beauty of water-efficient gardens in full color, anytime, anywhere. At the nursery and can't remember a plant name? Don't worry, it's on your iPad.





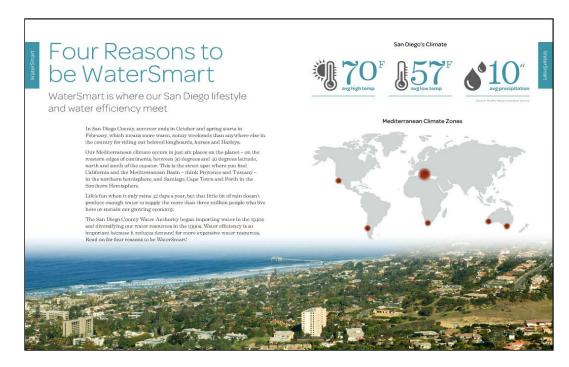
eGuide Sections A WaterSmart Home

Establishes a regional perspective

Sets the stage – Why water efficiency is important

Shares what others are doing

Provides simple ways homeowners can do their part



eGuide Sections Ideas

Lifestyle oriented

Trends, ideas, examples, tips and resources

Motivates
homeowners to
take an action
– small or large



eGuide Sections
Planning

The nitty-gritty of:

Identifying goals

Establishing a budget

Finding professional assistance

Creating a landscape plan



eGuide Sections Installation

Step-by-step

.

From permits to installation

Tips to avoid mistakes

.



eGuide Sections **Gardening**

Establishment period

Ongoing maintenance

Surviving a drought



Pull Your Garden Through the Next Drought

Drought and water-use restrictions are still a possibility in California. Here are six tips to pull your garden through

- establishment period and you are only watering plants every two to four weeks, you may have already achieved the required
- can account for about half of your household water use. If restrictions call for a 5 percent reduction in water use, you can reduce watering times by 2.5 percent and find the other 25 percent indoors.
- 3. Continue irrigating deeply, but increase the number of days between watering.
- 4. While you wait for hot water for your shower or to do the dishes. and use it to water your garden.
- 5. If you didn't already do it, install a graywater system and use the water from your clothes washer, showers and bathroom sinks to water your garden
- 6. If restrictions are so severe that you cannot water your whole shade trees and shrubs - your garden's bones - which would take years or decades

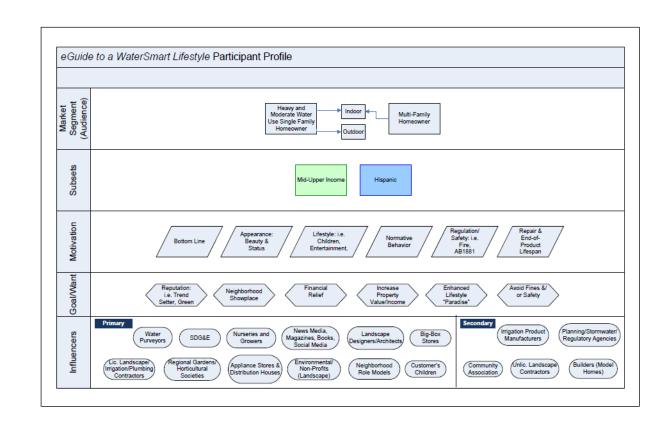
eGuide Market Participant Profile (handout)

Who is most likely to take action?

What do they really want?

.....

Who influences them?

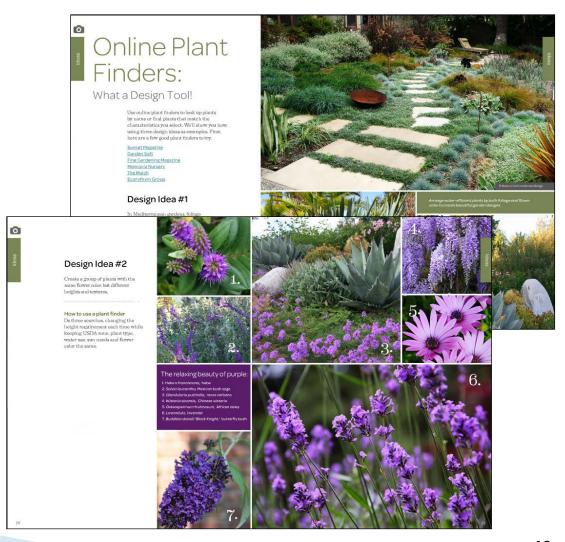


eGuide Helpful Resources Where do I find it?

Plant finders

Interactive maps

Favorite websites



eGuide Helpful Resources Where do I find it?

Plant finders

Interactive maps

- USDA plant hardiness zones
- Demonstration gardens
- Municipal compost facilities
- Local nurseries

Member agencies

Favorite websites



eGuide Helpful Resources Where do I find it?

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eGuide Helpful Resources How do I do it?

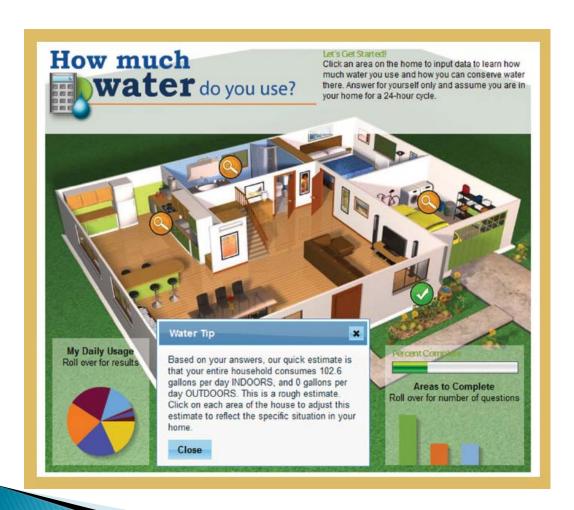


Videos

- Identifying and fixing leaks
- Smart irrigation products and practices
- Climateappropriate gardens and techniques
- Graywater

Calculators

eGuide Helpful Resources How do I do it?



Videos

Calculators

eGuide Helpful Resources

Animations

Resource page

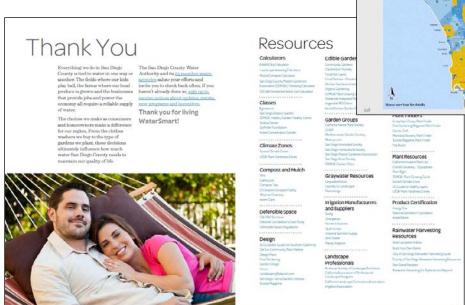


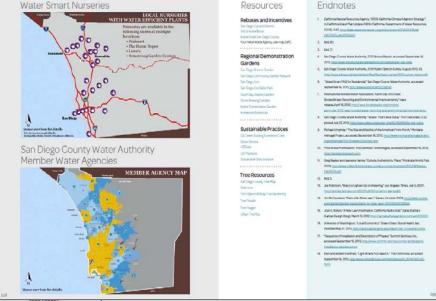


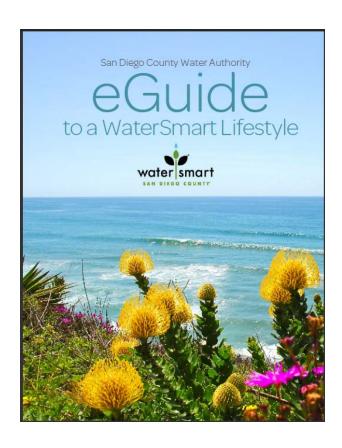
eGuide Helpful Resources

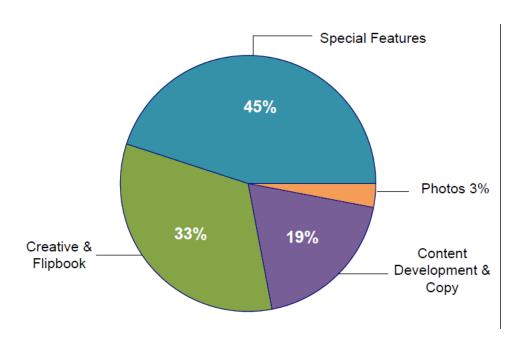
Animations

Resource page









Take-Aways

It's all about your customer

- Celebrate what makes your community or region unique
- Determine what your target audience values and use it to spur longterm behavioral change

What's hot?

Utilize trends (i.e., outdoor rooms, edible gardens, succulents)

Partnerships

Reach out to industry for advice, content, expert review, and marketing assistance

A picture is worth a thousand words

Make it visual (limit text)



Contact Information



Kelly Mooney

Water Resources Specialist

4677 Overland Avenue • San Diego, California 92123 (858) 522-6766 FAX (858) 268-7881 kmooney@sdcwa.org

Thank You



Questions?

