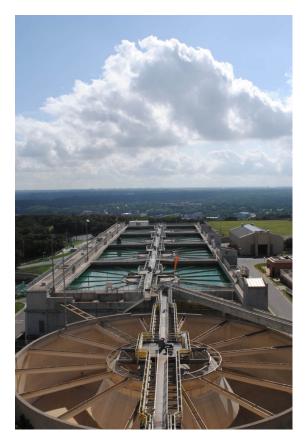
# This presentation premiered at WaterSmart Innovations

watersmartinnovations.com







### My Bill is How High?

The Effect of High Bill Alerts on Water Conservation

Mark Jordan Conservation Program Coordinator Water Smart Innovations 2011



### **About Austin Water**

- Approximately 200,000 service connections
- 100% surface water from Lower Colorado River
  - Combination of run-of-river rights and firm storage contract with LCRA
- Conservation programs since 1983



### **2005 City Council Resolution**

- Water Leak Adjustment Policy (Resolution 20050929-056)
  - With inclining block rate structure, customers with leaks may experience extremely high bills
  - Leaks may not be noticed until after a high bill
  - Intended to encourage customers to repair leaks and return to normal usage
- Changed calculation for leak adjustments
- Only residential customers eligible



### Leak Adjustment Policy

- Normal usage billed at current residential rates
- Billing credit for 50% of metered consumption above normal usage
- Remaining 50% additional consumption billed at discounted rate approved by Council
- Routine leak adjustments handled by central billing with proof of repair; administrative adjustments by Austin Water



#### **2006 Water Conservation Task Force**

- Recommended strategies to reduce peak day use 1% per year (25 MGD goal)
  - Mandatory watering restrictions
  - Addition of 5<sup>th</sup> tier to residential rate structure
  - New reclaimed water projects
  - Strategies projected to save 32 MGD over 10 years
- Also recommended winter leak detection program



## **High Bill Alerts**

- Goal: Alert customers sooner to high bills
  - Combined utility bills mean customers may misattribute increase
  - Increase in customers paying bills online
  - Lag between meter read and receipt of bill
  - Most customers unaware of leak adjustment policy
- Billing system tags 150% increase in use with a "HBWTR" code when new meter read uploaded
- Retail Customer Services (RCS) staff call customer or send postcard between meter read and billing date



### **Evaluating the Impact**

- Over 7,300 HBWTR alerts since 2007
- Studied usage data, account notes to determine:
  - What are the reasons given for high water use?
  - Do customers reduce use after a call?
  - Do customers maintain normal usage after repairs?
  - Are postcards or phone calls more effective?
  - Does a bill credit/adjustment make a difference?



### Study of Data Subset

- Because of information in non-searchable fields, selected subsets of data to examine for contact and cause information
- Selected High/Low months
  - Calls made in March represent February usage
  - Calls made in September represent August use
- Excluded:
  - City/State accounts
  - Limited usage information (<1 read prior, <5 reads post)</li>
  - Multiple meters on same account
  - Accounts with meter problems and estimated reads

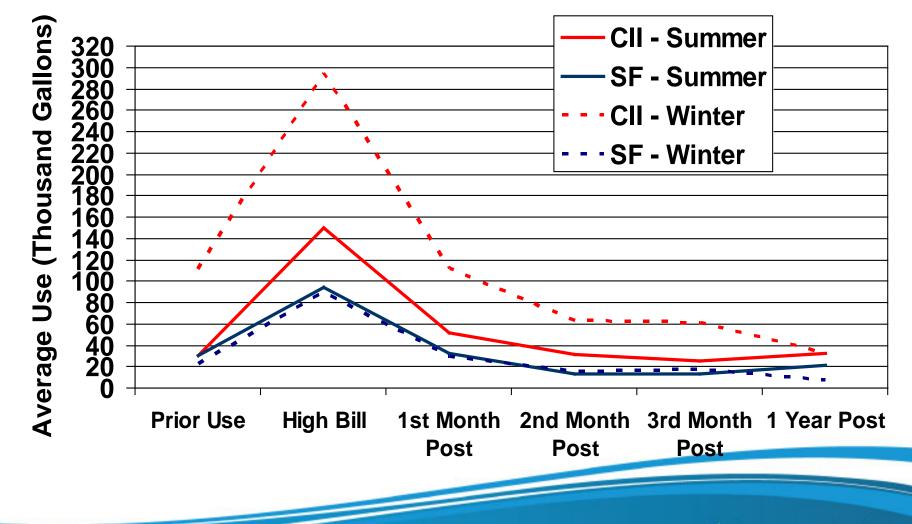


### **Accounts Analyzed**

- Winter High Use
  - 178 Residential, 30 Commercial
  - 89 Residential, 17 Commercial with data >1 year
- Summer High Use
  - -236 Residential, 28 Commercial
  - -216 Residential, 27 Commercial with data >1 year



### Average Water Use – HBWTR

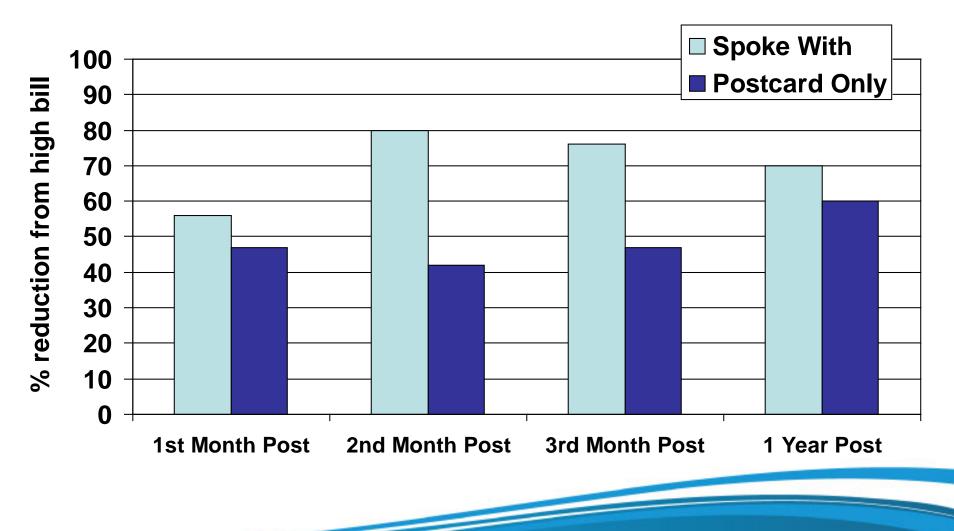




### Methods of Contact

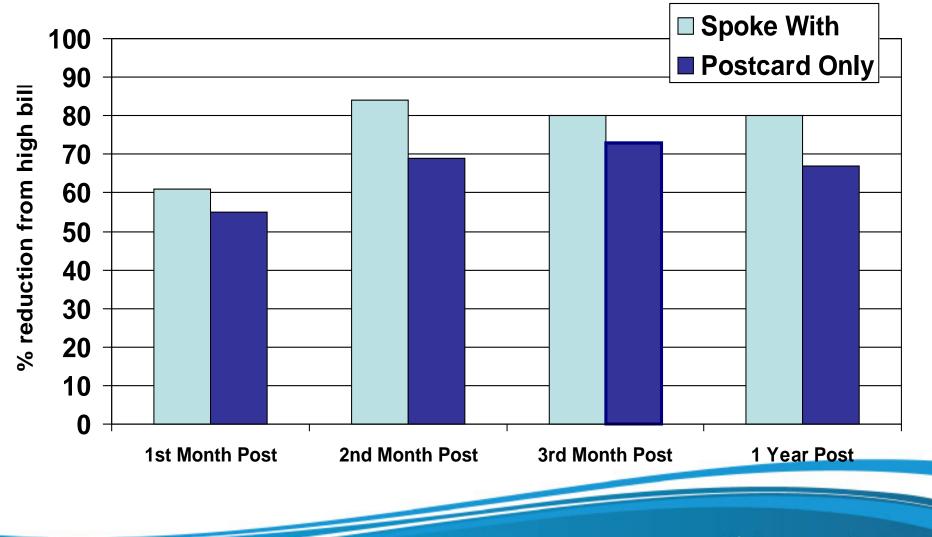
- Spoke with 62% of Residential accounts
- Spoke with 53% of Commercial accounts
  - Included situations where customers called back in response to postcard or voice mail
  - Included calls inquiring about leak adjustments
- Postcards mailed to remaining accounts
  - No data on whether postcard received



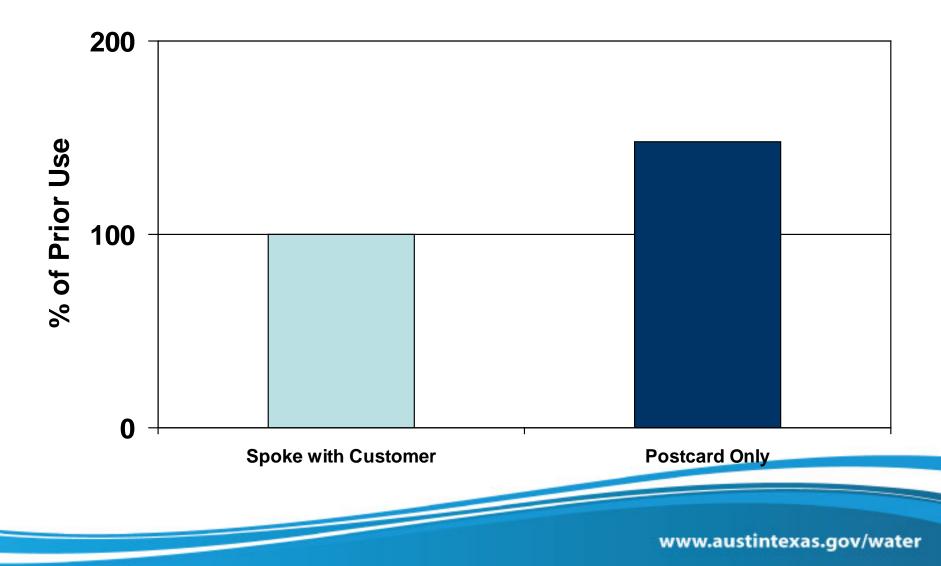




### **Contact Methods - Residential**



# Residential Use 1 Year After High Biller



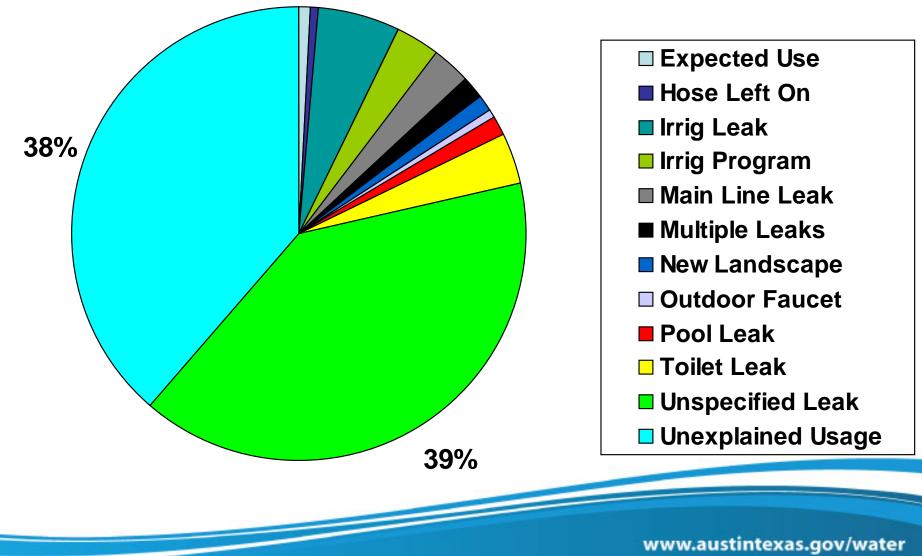


### The Conservation Conversation

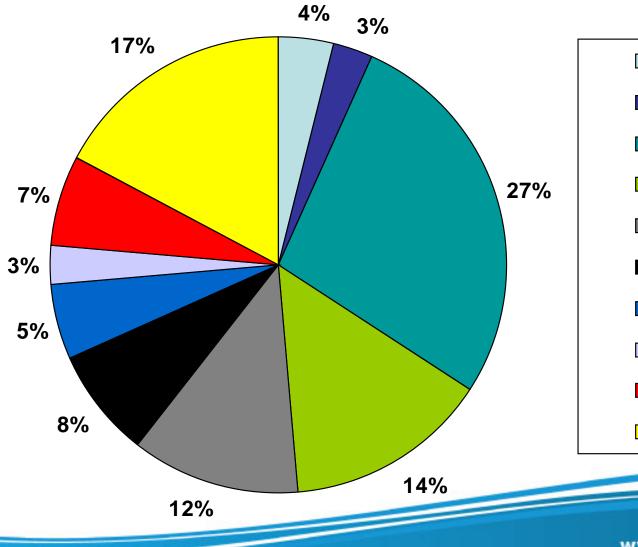
- Staff offer tips to find the source of the high use
- Referrals for irrigation check-up or meter re-read
- Customers learn about remedies for high bills
- Leak adjustment requires proof of repair
- Customers address the problem faster than if they waited to receive the high bill
- Positive interaction may promote ongoing awareness of water use

# Cause of Residential High Bills

Austin



# Cause of Residential High Bills

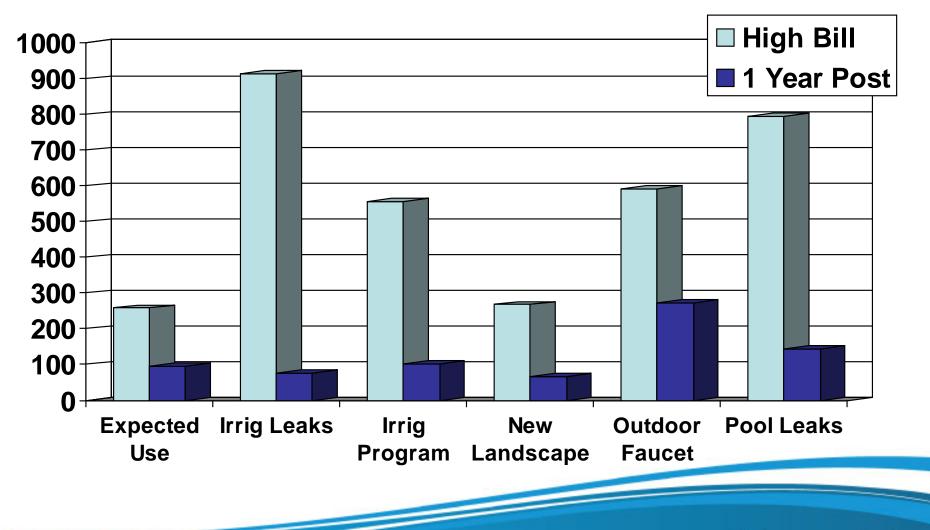


Expected Use

Austin

- Hose Left On
- Irrig Leak
- Irrig Program
- Main Line Leak
- Multiple Leaks
- New Landscape
- Outdoor Faucet
- Pool Leak
- Toilet Leak

# Water Use Reductions by Cause





### Effect of Billing Adjustments

- New policy in 2005 led to some increase
- Adjustments increased dramatically after high bill alert calls began in 2007
- New policy passed by City Council in 2011
  - Better align with water conservation initiatives
  - Continue to provide fair resolution for customers who promptly repair leaks

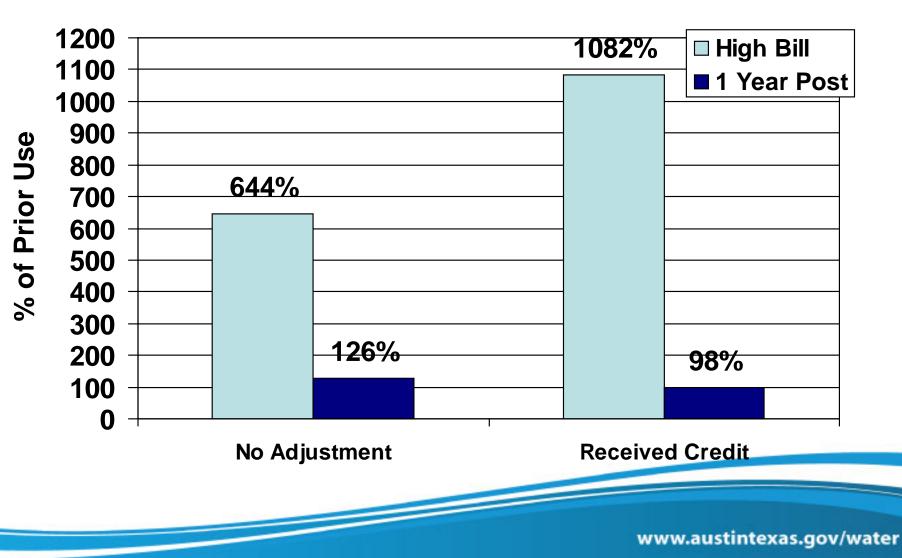


### New Leak Adjustment Policy

- Leak adjustments (processed by central billing)
  - Limited to hidden outdoor leaks; indoor leaks outside of customer's control
  - Limit to one adjustment per 12 months
    - Calculated 12 months from date credit applied
- Administrative adjustments (processed by AWU)
  - May exclude customers with pools, irrigation systems
    - Possible violations of water use ordinance
  - Limit to one adjustment per 18 months



### Effect of Leak Adjustment





## Conclusions

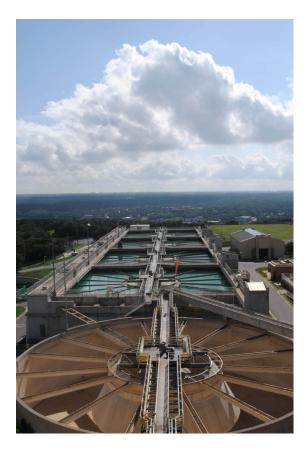
- High bill alerts appear to prompt customers to address high use more quickly
- High bill alerts that prompt a conversation with the customer appear to reduce long-term water use
- Customers receiving leak adjustments may be more likely to reduce use in the long term



### **Program Recommendations**

- Trigger High Bill Alert by % increase and usage threshold
- Explore auto-alerts in new billing system
- Monitor effects of new leak adjustment policy





## Questions?

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