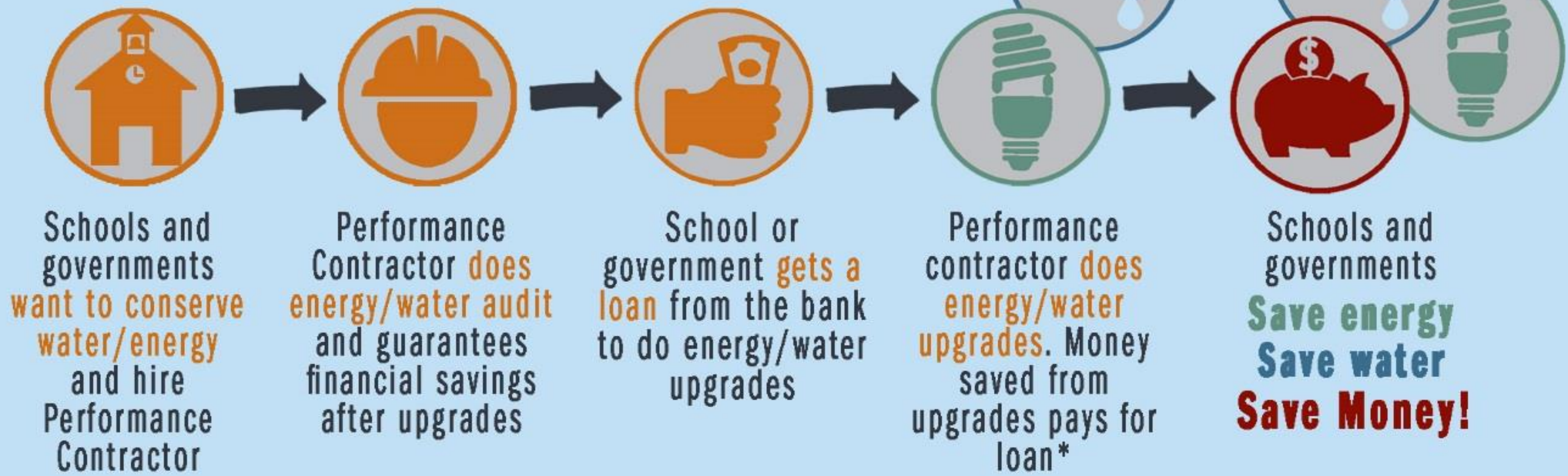




TAPPING THE POWER OF THE MARKET:

Financial, Energy and Water Savings, and New Revenue Streams through Performance Contracting in the Colorado River Basin States

What is Performance Contracting?



* And guess what - if financial savings from energy/water upgrades are not enough to pay the loan, the performance contractor foots the bill

Created by Western Resource Advocates

Significant Energy and Water Conservation Benefits through Innovative Financing in the Colorado River Basin states

Savings to public entities through performance contracting

	\$ (Million)	Electricity (MWh)	Natural Gas (MCF)	Water (AF)
Savings in Public Facilities	\$750	5,100,000	4,200	40,000
Savings in Public Water Systems	\$74	950,000		
Savings in Public Wastewater Systems	\$35	350,000		
Total annual savings	\$859	6,400,000	4,200	40,000

Total water savings

	Water (AF)
Consumer Savings by Reduced Demand	24,000
Savings in Public Facilities	40,000
Total annual savings	64,000

Benefits to public entities by water meter replacement projects

	\$ (Million)	Water (AF)
Gross Revenue and Reductions in Apparent Water Loss	624	485,000
Consumer Savings by Reduced Demand	(31)	(24,000)
Net revenue and total reductions in apparent water loss	593	461,000