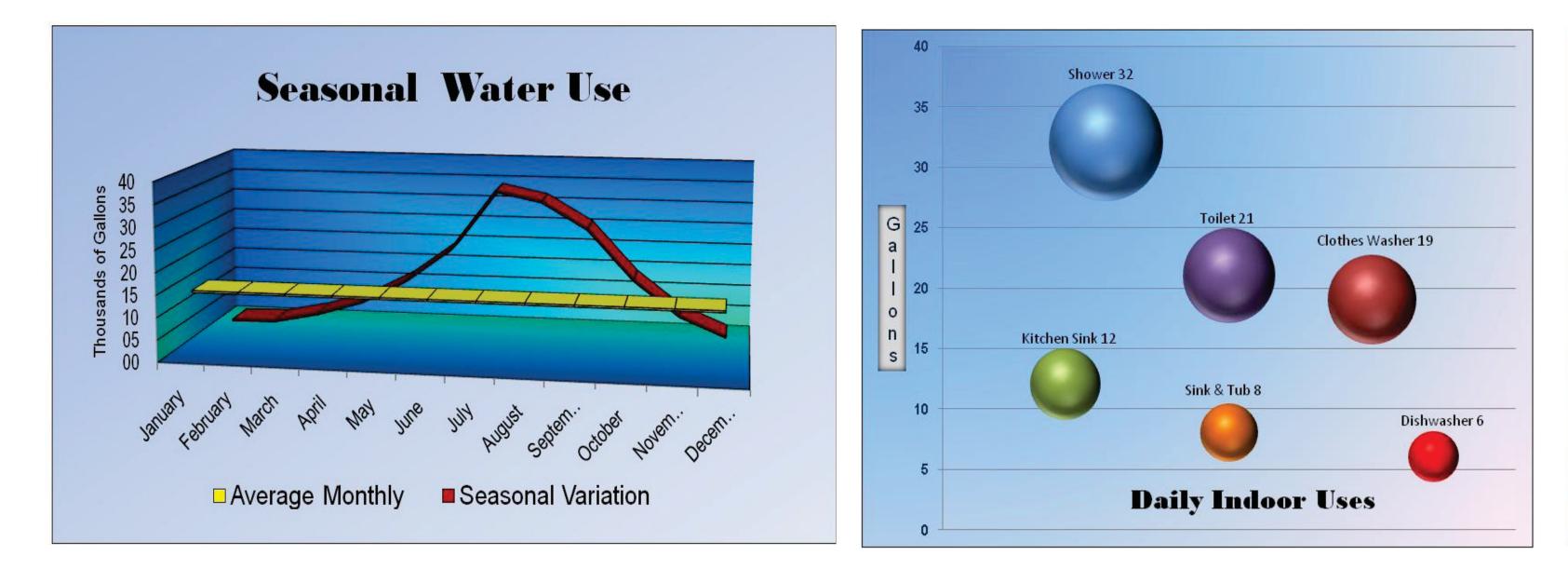


## CUSTOMER RESEARCH TOOLS FOR THE WATER SUPPLIER

All Outdoor s Uses All Indoors Uses All Outdoors and Indoors Use

## EDUCATION & INFORMATION TOOLS FOR THE CUSTOMER



• Many water suppliers don't know what's happening on the customer side of the meter. • Customer demographics, behavior and water uses differ greatly from community to community. • Customer research is necessary to plan and budget effective water efficiency programs. • Customer research is necessary to "benchmark" usage to measure change.

| Type of Water Use | Behavior Change Measured On<br>in the Pencilbrook <i>Waterwatch</i> |  |
|-------------------|---|--|
|                   | 12% reduction   |  |
|                   | 10% reduction   |  |
| es                | 11% reduction   |  |

• Customers value an individual, household-specific analysis of the home water uses. • Program participation rates are very high – 15% to 20% voluntary enrollment. • Customers act upon household-specific analysis and efficiency recommendations. • Research has confirmed customer behavior change.

| Water Use                                     | Community<br>Average | Your<br>Daily Use | Your Water<br>Use Rating |
|---|----------------------|-------------------|--------------------------|
| Shower  | 31                   | 38                | High                     |
| Sink & Tub                                    | 9                    | 11                | Average                  |
| Toilet  | 24                   | 20                | Low                      |
| Kitchen Sink                                  | 12                   | 15                | High                     |
| Clothes Washer                                | 21                   | 27                | High                     |
| Dishwasher                                    | 6                    | 8                 | High                     |
| Outdoors                                      | 323                  | 354               | High                     |
| Compares Your Household to Community Averages |                      |                   |                          |

ne Year After Participating h Program

Specific Recommendations for the WALKER Household

The water use rating in the table above compares your use to the national average for similar households. The following water saving opportunities are based upon a computer analysis of your water bills and the survey questionnaire submitted for your household. **Please note some recommendations** will save water and energy

Shower - A high performance, water-efficient showerhead will give you a good shower and cut your water use. Also fix any leaks in the tub diverter valve. These measures ould save about **11,800** gallons or **\$59** per year; and, **\$182** for electricity to heat t

icated that your standard toilet was installed before 1994. If you eplace it with a new water conserving model that meets federal standards, you could



Faucets - Efficient faucet aerators are inexpensive and easy to install on your kitchen and bathroom sinks. In addition to saving energy used for water heating, putting aerators on all your faucets can save 4,020 gallons or \$7 per year; and, \$61 for electricity to heat the water.

Outdoors - There are many ways to reduce irrigation water use while ensuring that plants get the water they need. Some of these ways include using soil moisture monitors, cycle irrigation methods and drip irrigation systems. Savings will vary depending upon method used, but could be as much as 14,110 gallons or \$64 per year

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